

Interim Report

January—June 2023

Q2



Increased order intake and long-term financing secured

Second quarter (“the quarter”), April–June 2023

- Net sales for the quarter increased by 8.0 percent to SEK 3,777 million (3,496), of which 2.3 percentage points were organic growth, 4.7 were acquisition-driven and 1.0 were currency-driven.
- EBITA increased to SEK 244 million (261), and the EBITA margin amounted to 6.5 percent (7.5).
- The adjusted EBITA increased to SEK 255 million (247), and the adjusted EBITA margin amounted to 6.8 percent (7.1). Items affecting comparability amounted to SEK -11 million (positive 13).
- EBIT amounted to SEK 230 million (240).
- Profit for the quarter amounted to SEK 41 million (116).
- Order intake increased to SEK 3,976 million (3,413).
- Three acquisitions were completed, combined involving 100 employees and annual sales of about SEK 290 million.

First half-year (“the period”), January–June 2023

- Net sales for the period increased by 12.9 percent to SEK 7,431 million (6,582) of which 7.3 percentage points were organic growth, 5.2 were acquisition-driven and 0.4 were currency-driven.
- EBITA increased to SEK 472 million (419), and the EBITA margin amounted to 6.4 percent (6.4).
- The adjusted EBITA increased to SEK 496 million (423), and the adjusted EBITA margin increased to 6.7 percent (6.4). Items affecting comparability amounted to SEK -24 million (-4).
- EBIT increased to SEK 449 million (377).
- Profit for the period amounted to SEK 129 million (160).
- Order intake amounted to SEK 7,188 million (6,957).
- Order backlog at the end of the period amounted to SEK 9,630 million (9,920).

Key figures

	Quarter 2		The period Jan - Jun		Rolling	Full Year
	2023	2022	2023	2022	12 months	2022
Net sales, SEKm	3,777	3,496	7,431	6,582	14,370	13,521
Growth, %	8.0	32.4	12.9	29.5	17.6	26.1
Organic growth, %	2.3	13.8	7.3	12.7	9.8	12.6
Acquired growth, %	4.7	17.8	5.2	15.7	6.9	12.2
Currency effect, %	1.0	0.8	0.4	1.1	0.8	1.3
EBITA, SEKm	244	261	472	419	1,013	960
EBITA-margin, %	6.5	7.5	6.4	6.4	7.0	7.1
Operating profit, EBIT, SEKm	230	240	449	377	960	889
Adjusted EBITA, SEKm	255	247	496	423	1,013	940
Adjusted EBITA margin, %	6.8	7.1	6.7	6.4	7.0	7.0
Profit for the period, SEKm	41	116	129	160	359	390
Order backlog, SEKm	9,630	9,920	9,630	9,920	9,630	9,535
Order intake, SEKm	3,976	3,413	7,188	6,957	13,398	13,167
Average number of employees, FTE	7,038	6,495	6,964	6,409	6,831	6,553

For definitions, refer to page 21. For reconciliation of key performance indicators not defined in accordance with IFRS, refer to page 15.

Unless otherwise indicated, amounts in the report are stated in SEK million rounded to the nearest million, which may result in rounding differences.

Assemblin Group AB (name change to Assemblin Financing AB)

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Comments from the CEO

Increased order intake and long-term financing secured

In the second quarter of the year, we reported continued growth, stable adjusted earnings and an increased order intake. Adapting to the new ownership, new financing was arranged with effect in the third quarter.

Change of ownership and refinancing

In May, Assemblin's principal owner Triton completed its disposal of several portfolio companies, including Assemblin, to the newly formed *Triton IV Continuation Fund*. To adapt our financing to the new fund's maturity structure, a refinancing process was conducted in June resulting in Assemblin's new parent company, in early July, issuing senior secured floating rate notes equivalent to EUR 480 million maturing in 2029. The proceeds from the transaction will be used partly to repay previously issued securities and certain other debts, partly to pay fees and associated with the implemented change of ownership. There was considerable interest in the issue and I would like to take this opportunity to welcome our new owners and financiers to Assemblin. Our more than 7,000 skilled employees and I look forward to continuing our journey.

The order intake for the quarter comprised a large number of small and medium-sized project assignments, totalling SEK 3,976 (3,413) million.

Continued growth in a more uncertain market

Consolidated sales increased by 8.0 percent to SEK 3,777 million (3,496) for the quarter, which was driven both organically and by acquisitions. Sales for the period increased by 12.9 percent to SEK 7,431 million (6,582).

The order intake for the quarter comprised a large number of small and medium-sized project assignments, totalling SEK 3,976 (3,413) million, contributing to an order backlog of SEK 9,630 million (9,920) at the end of the period. In general, installation companies are late in the construction cycle, resulting in the decline in new production of residential and commercial properties impacting installers in these parts of the market with a delay. At the same time, demand for public, industrial and logistics properties remain favourable. Assemblin

also benefits from energy efficiency enhancements and green technology where we are well positioned.

Earnings and profitability

For the Group as a whole, adjusted EBITA increased to SEK 255 million (247) in the second quarter. Compared with last year's high margin, the adjusted EBITA margin decreased somewhat, amounting to 6.8 percent (7.1). In the quarter the Swedish business area Assemblin Electrical continued to deliver a strong result strong whilst Assemblin Norway and Heating and Sanitation showed decreased adjusted margins in the quarter. In the period the adjusted EBITA margin increased to 6.7 (6.4) per cent.

Free cash flow for the quarter increased to SEK 76 million (26). On a rolling 12-month basis, cash generation amounted to 72 (96) per cent. Our cash and bank balances remained strong we have increased unutilised credit limits following the quarter-end to SEK 1,100 million in our new parent company.

Outlook

In a weaker economic environment, it is important to operate in close coordination with local markets and customers and to be active in the growth segments. It is also important that we are selective in tendering new projects and maintain our focus on profitability. Our assessment is that Assemblin's position in terms of energy-efficient solutions and green technology, combined with a diversified customer portfolio, high proportion of service activities, flexible cost structure and decentralised organisation, means we are well equipped to manage the short-term challenges, while also benefiting from the opportunities that lie ahead.

Stockholm, July 2022

Mats Johansson
President and CEO, Assemblin

Overview, consolidated results

Net sales and order intake

Second quarter (April–June) 2023

Net sales for the quarter increased by 8.0 percent to SEK 3,777 million (3,496), of which 2.3 percentage points were organic growth, 4.7 were acquisition-driven and 1.0 were currency-driven.

The proportion of services amounted to 40 percent (41) of consolidated sales.

Order intake increased to SEK 3,976 million (3,413), mainly comprising small and medium-sized project assignments.

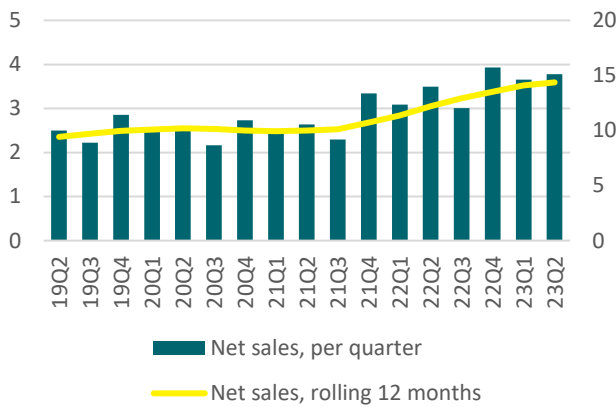
First half of the year (January–June) 2023

Net sales for the period increased by 12.9 percent to SEK 7,431 million (6,582), of which 7.3 percentage points were organic growth, 5.2 were acquisition-driven and 0.4 were currency-driven. All business areas contributed to the increase in sales.

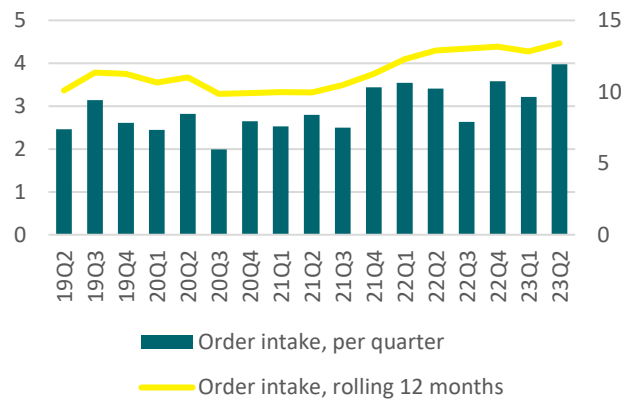
Compared with the preceding year, the proportion of services increased to 41 (40) percent of consolidated sales.

Order intake increased to SEK 7,188 million (6,957), contributing to the order backlog at the end of the period amounting to SEK 9,630 million (9,920).

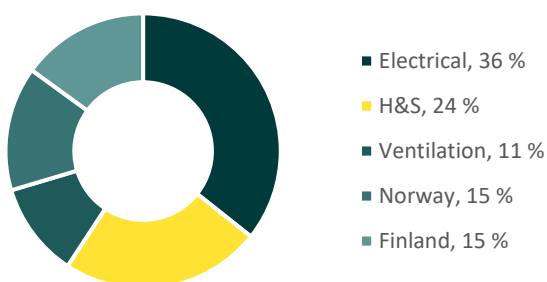
Net sales, SEK bn Net sales per business area, rolling 12 months



Order intake, SEK bn



Net sales per business area, rolling 12 months



Net sales per assignment, rolling 12 months



Earnings and profitability

Second quarter (April–June) 2023

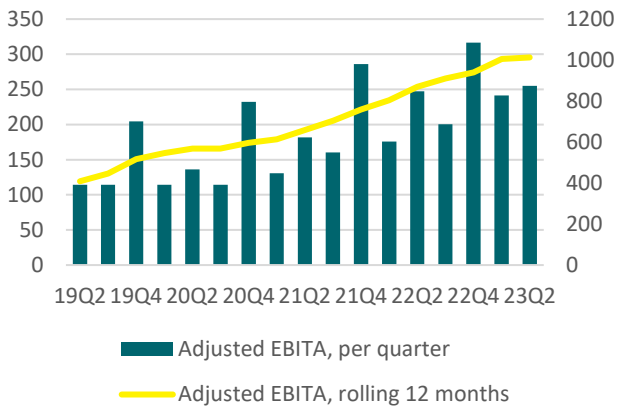
EBITA for the quarter amounted to SEK 244 million (261) and the EBITA margin amounted to 6.5 (7.5) percent, while adjusted EBITA increased to SEK 255 million (247) and the adjusted EBITA margin amounted to 6.8 percent (7.1). The quarter’s adjustments comprised items affecting comparability by SEK -11 (positively 13) million (see note 3).

The Group’s adjusted EBITA margin decreased somewhat compared with last year’s high margin. Profitability increased in Assemblin Electrical but decreased temporarily in Assemblin Norway and Assemblin Heating and Sanitation. Although the profitability issues in parts of the Finnish operations remained, the measures implemented in the project operations began to have desired effect, while significant restructuring costs burdened the quarter.

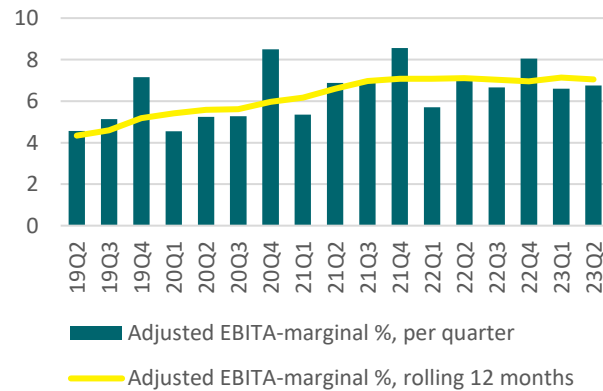
First half of the year (January–June) 2023

Consolidated EBITA for the first six months amounted to SEK 472 million (419) and adjusted EBITA amounted to SEK 496 million (423). Accordingly, the EBITA margin amounted to 6.4 percent (6.4) and the adjusted EBITA margin increased to 6.7 percent (6.4).

Adjusted EBITA, SEK m



Adjusted EBITA margin, %



Net financial items and tax

Net financial items for the quarter changed by SEK 81 million to a negative SEK -176 million (-94), driven by the impairment of capitalised arrangement fees on notes redeemed in July 2023. Tax for the quarter amounted to SEK -14 million (-30), corresponding to 25 per cent (21) of profit. Profit after tax for the quarter amounted to SEK 41 million (116).

Cash flow and financial position

Cash flow from operating activities for the quarter increased to SEK 58 million (48), mainly driven by profit before tax. Cash flow for the quarter amounted to SEK -178 million (-180) driven by acquisitions.

Net debt at the end of the quarter was SEK 4,803 million (3,909).

Cash and cash equivalents at the end of the quarter amounted to SEK 257 million (511) and unutilised available credit facilities amounted to a total of SEK 636 million (636).

Acquisitions and divestments

Three acquisitions were made during the quarter - two in Norway and one in Sweden (Assemblin Electrical). Through these acquisitions, Assemblin grew by 100 employees and estimated combined annual sales of SEK 290 million. In May, Assemblin Ventilation divested the Totalplåt workshops in Malmö and Linköping with annual sales of SEK 45 million and 26 employees. For more information on acquisitions and divestments completed, see Note 4.

Organisation and employees

Over the quarter, the average number of employees, restated in full-time equivalents (FTEs), increased to 7,038 (6,495).

Significant events during the quarter

- At the Annual General Meeting in early April, Mats Jönsson was elected as Assemblin's new Chairman of the Board. Mats Jönsson replaced Fredrik Wirdenius, who had declined re-election.
- In early April, Assemblin in Norway acquired electrical engineering company Fjorden Elektro AS, with annual sales of NOK 50 million and 26 employees.
- In early May, Assemblin Ventilation divested the Totalplåt workshops in Malmö and Linköping, with some 26 employees and annual sales equivalent to SEK 45 million.
- In May, it was announced that Assemblin Electrical had acquired Elia AB active in the Kalmar region with approximately 60 employees and annual sales of SEK 140 million.
- At the end of May, Assemblin Norway acquired ventilation company Ingeniørfirmaet R. Torgersen AS, which has its head office in Bergen, has 14 employees and generates annual sales of about NOK 100 million.
- On 4 May, Assemblin's principal owner Triton announced that Assemblin had been sold by *Triton Fund IV* to *Triton IV Continuation Fund*. Accordingly, Assemblin Group AB has a new parent company, Apollo Bidco AB (in the process of changing names to Assemblin Group AB).
- In June, Assemblin Group AB's new parent company announced it would be issuing senior secured floating rate notes for a value of EUR 480 million and maturing in 2029.

Significant events following the quarter

- On 3 July, Assemblin Group AB's new parent company completed the bond issue in that had been announced in June. Among other things, the issue proceeds were used to buy back securities previously issued by Assemblin Group AB.
- On 3 July Assemblin Electrical acquired an electrical installation company active in the Stockholm area with annual sales of approximately SEK 35 million and more than 20 employees.

Risks and uncertainties

Assemblin's greatest *market and business risks* are significant economic shifts and bidding processes for major projects. The market for new projects correlates the most with the construction cycle, although with some delay, whilst service operations are less cyclical.

The Group's *operational risks* are primarily associated with project implementation, material price risks and component shortages, work environment risks, skills shortage risks, as well as ethical deficiencies and irregularities. Well-structured work processes, training programmes, qualified purchasing efforts, systematic work environment efforts and successful recruitment efforts are important measures in minimising these risks. Assemblin's greatest *financial risks* are currency, interest rate, financing and credit risks, which are controlled by means of a comprehensive internal regulatory framework. Among *other significant risks*, cyber/IT security risks, pandemics and reputational risks can be mentioned. These risks are closely monitored and controlled.

The Group's and Parent Company's foremost risks are described in Assemblin's Annual Report, which can be found on Assemblin's website. Compared with the end of 2022, the risk scenario has not changed.

Seasonal variations

Assemblin's operations are affected to some extent by seasonal variations. Due to the vacation period, the third quarter is normally the weakest quarter in terms of sales, margins and cash flow. During the first quarter of the year, sales and margins are usually lower than average due to reduced production caused by the winter weather, the large number of public holidays (New Year and sometimes Easter), as well as by calendar effects caused by numerous projects being completed in the fourth quarter. However, cash flow for the first quarter is normally affected positively by the stronger results from the fourth quarter.

Parent Company

The Parent Company conducts performs and administration services that are affected indirectly by the same risks and uncertainties as the Group. The Parent Company's loss after tax for the quarter amounted to SEK 59 million (44). On 30 June 2023, the Parent Company's asset base totalled SEK 8,099 million (7,987). Equity in the Parent Company amounted to SEK 4,131 million (4,098).

Related party transactions

No transactions have occurred between Assemblin and related parties that substantially impacted the Company's financial position and earnings.

The share and shareholders

Since 2015, Assemblin's principal shareholder has been the private equity company Triton, that since 4 May 2023 indirectly controls Assemblin from *Triton IV Continuation Fund*. Share capital amounts to SEK 509,740, with a quotient value of SEK 0.0032 per share.

Business areas

Business area Assemblin Electrical (Sweden)

Net sales and order intake

Net sales for the quarter increased to SEK 1,359 million (1,282) and for the first six months to SEK 2,685 million (2,379), entailing growth for the quarter of 6.0 percent and for the period of 12.9 percent. The proportion of services increased to 51 percent (48).

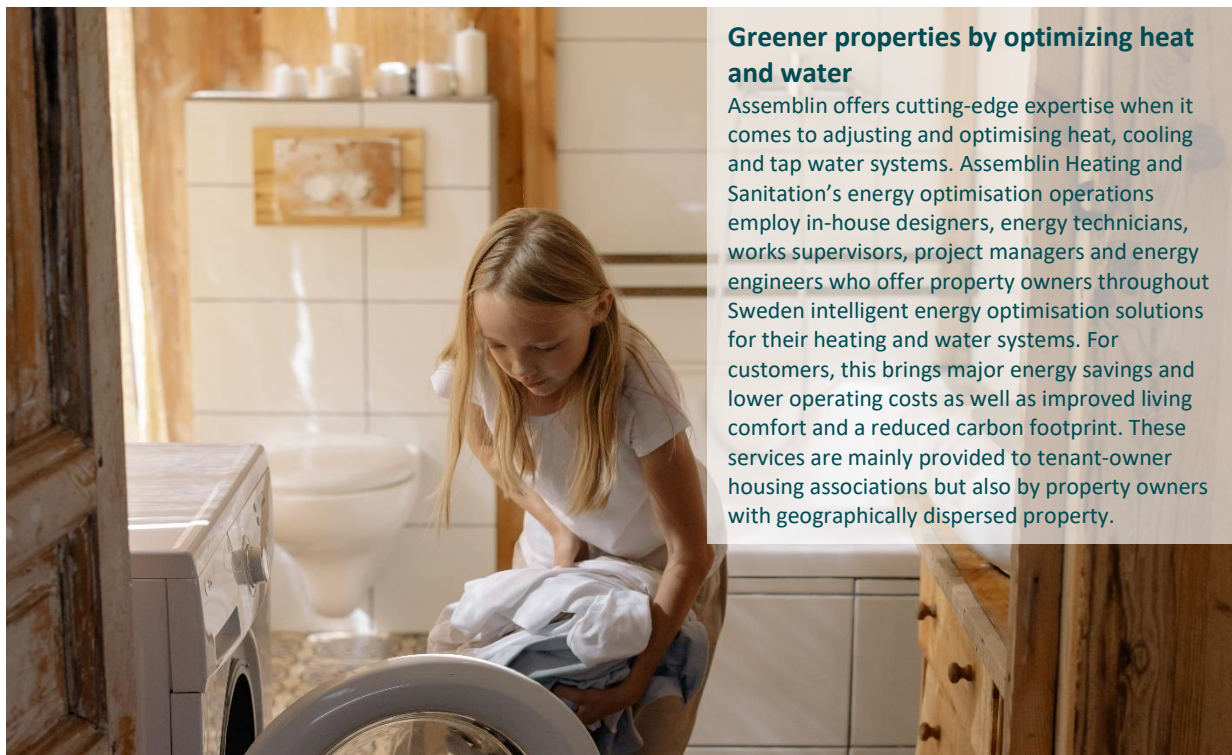
Order intake for the quarter amounted to SEK 1,322 million (1,073) and for the first six months to SEK 2,411 million (2,199). The order backlog at the end of the period amounted to SEK 3,288 million (3,125).

Earnings and profitability

Adjusted EBITA for the quarter increased to SEK 107 million (92), strengthening the adjusted EBITA margin to 7.9 percent (7.2). The adjusted EBITA for the period increased to SEK 208 million (168), and the adjusted EBITA margin amounted to 7.7 percent (7.1).

Key figures

	Quarter 2		The period Jan - Jun		Rolling	Full Year
	2023	2022	2023	2022	12 months	2022
Net sales, SEKm	1,359	1,282	2,685	2,379	5,200	4,894
Growth, %	6.0	23.3	12.9	17.4	18.0	20.7
Adjusted EBITA, SEKm	107	92	208	168	387	347
Adjusted EBITA margin, %	7.9	7.2	7.7	7.1	7.4	7.1
Order intake, SEKm	1,322	1,073	2,411	2,199	4,548	4,336
Order Backlog, SEKm	3,288	3,125	3,288	3,125	3,288	3,028
Average number of employees, FTE	3,001	2,841	2,960	2,788	2,939	2,853
Proportion of services, %	51	48	52	48	51	49



Greener properties by optimizing heat and water

Assemblin offers cutting-edge expertise when it comes to adjusting and optimising heat, cooling and tap water systems. Assemblin Heating and Sanitation's energy optimisation operations employ in-house designers, energy technicians, works supervisors, project managers and energy engineers who offer property owners throughout Sweden intelligent energy optimisation solutions for their heating and water systems. For customers, this brings major energy savings and lower operating costs as well as improved living comfort and a reduced carbon footprint. These services are mainly provided to tenant-owner housing associations but also by property owners with geographically dispersed property.

Business area Assemblin H&S (Sweden)

Net sales and order intake

Net sales for the quarter increased by 7.5 percent to SEK 941 million (875). Sales for the first six months increased by 10.3 percent to SEK 1,845 million (1,673). The proportion of services amounted to 40 percent (41).

Order intake for the quarter amounted to SEK 1,120 million (902) and for the first six months to SEK 1,967 million (1,875). This contributed to an order backlog that, at the end of the quarter, amounted to SEK 2,224 million (2,088).

Earnings and profitability

Adjusted EBITA for the quarter amounted to SEK 71 million (71) and to SEK 132 million (126) for the period.

Accordingly, the adjusted EBITA margin amounted to 7.5 (8.1) percent for the quarter and to 7.1 (7.5) percent for the period.

Key figures	Quarter 2		The period Jan - Jun		Rolling	Full Year
	2023	2022	2023	2022	12 months	2022
Net sales, SEKm	941	875	1,845	1,673	3,438	3,266
Growth, %	7.5	13.3	10.3	14.3	8.3	10.1
Adjusted EBITA, SEKm	71	71	132	126	262	256
Adjusted EBITA margin, %	7.5	8.1	7.1	7.5	7.6	7.8
Order intake, SEKm	1,120	902	1,967	1,875	3,594	3,502
Order Backlog, SEKm	2,224	2,088	2,224	2,088	2,224	2,149
Average number of employees, FTE	1,529	1,439	1,528	1,428	1,505	1,455
Proportion of services, %	40	41	40	39	42	41

Business area Ventilation (Sweden)

Net sales and order intake

Net sales for the quarter decreased by 4.8 percent to SEK 416 million (437) and by increased 0.9 percent for the period to SEK 817 million (810). The proportion of services increased to 25 percent (22).

Order intake for the quarter amounted to SEK 382 million (384) and for the first six months to SEK 1,488 million (1,579), which contributed to an order backlog amounting to SEK 1,488 million (1,579) at the end of the period.

Earnings and profitability

The adjusted EBITA for the quarter decreased to SEK 27 million (29) and the adjusted EBITA margin amounted to 6.5 percent (6.6). The adjusted EBITA for the first six months amounted to SEK 49 million (48) and the adjusted EBITA margin to 5.9 percent (5.9).

Key figures	Quarter 2		The period Jan - Jun		Rolling	Full Year
	2023	2022	2023	2022	12 months	2022
Net sales, SEKm	416	437	817	810	1,625	1,617
Growth, %	-4.8	23.3	0.9	20.7	7.5	17.8
Adjusted EBITA, SEKm	27	29	49	48	106	105
Adjusted EBITA margin, %	6.5	6.6	5.9	5.9	6.5	6.5
Order intake, SEKm	382	384	818	722	1,549	1,454
Order Backlog, SEKm	1,488	1,579	1,488	1,579	1,488	1,490
Average number of employees, FTE	547	550	556	554	555	554
Proportion of services, %	25	22	25	21	24	22

Business area Norway

Net sales and order intake

Assemblin in Norway reported an increase in net sales by 10.1 percent to SEK 528 million (480) for the quarter and by 9.4 percent to SEK 1,050 million (959) for the first six months. Of the growth for the quarter, -1.4 percentage points comprised exchange rate fluctuations. The proportion of services decreased to 44 percent (53).

Order intake totalled SEK 672 million (354) for the quarter and SEK 1,116 million (988) for the period. The order backlog at the end of the quarter amounted to SEK 1,771 million (1,941).

Earnings and profitability

The adjusted EBITA margin for the quarter decreased temporarily to 5.7 percent (7.7) and for the first six months to 6.0 percent (6.6). Adjusted EBITA decreased to SEK 30 million (37) for the quarter and amounted to SEK 63 million (63) for the period.

Key figures

	Quarter 2		The period Jan - Jun		Rolling	Full Year
	2023	2022	2023	2022	12 months	2022
Net sales, SEKm	528	480	1,050	959	2,128	2,038
Growth, %	10.1	25.6	9.4	27.9	15.8	25.1
Adjusted EBITA, SEKm	30	37	63	63	169	170
Adjusted EBITA margin, %	5.7	7.7	6.0	6.6	7.9	8.3
Order intake, SEKm	672	354	1,116	988	1,990	1,861
Order Backlog, SEKm	1,771	1,941	1,771	1,941	1,771	1,763
Average number of employees, FTE	1,045	816	1,004	814	930	834
Proportion of services, %	44	53	48	52	53	55

Business area Finland

Net sales and order intake

Net sales in the Finnish operations increased by 25.2 percent to SEK 588 million (470) for the quarter and by 34.2 percent to SEK 1,146 million (854) for the period. The proportion of services amounted to 20 percent (24).

Order intake amounted to SEK 480 million (700) for the quarter and to SEK 875 million (1,173) for the period. The order backlog at the end of the period increased to SEK 859 million (1,187).

Earnings and profitability

In terms of profitability, the Finnish operations are still performing below expectations, although the measures implemented have begun to have an effect. Adjusted EBITA amounted to SEK 19 million (14) for the quarter and to SEK 43 million (11) for the first six months, which gave an adjusted EBITA margin of 3.2 (3.0) percent for the quarter and of 3.7 percent (1.3) for the first six months.

Key figures

	Quarter 2		The period Jan - Jun		Rolling	Full Year
	2023	2022	2023	2022	12 months	2022
Net sales, SEKm	588	470	1,146	854	2,188	1,895
Growth, %	25.2	235.4	34.2	221.5	48.8	114.8
Adjusted EBITA, SEKm	19	14	43	11	68	37
Adjusted EBITA margin, %	3.2	3.0	3.7	1.3	3.1	1.9
Order intake, SEKm	480	700	875	1,173	1,717	2,014
Order Backlog, SEKm	859	1,187	859	1,187	859	1,105
Average number of employees, FTE	893	823	893	799	878	832
Proportion of services, %	20	24	20	22	21	23

Condensed consolidated statement of earnings

Amounts in SEKm	Quarter 2		The period Jan - Jun		Rolling	Full Year
	2023	2022	2023	2022	12 months	2022
Net sales	3,777	3,496	7,431	6,582	14,370	13,521
Production cost	-2,960	-2,796	-5,855	-5,276	-11,372	-10,794
Gross profit	816	700	1,576	1,306	2,997	2,728
Sales and administrative expenses	-586	-466	-1,128	-935	-2,086	-1,893
Other operating income	0	6	1	-	55	54
Operating profit (EBIT)	230	240	449	377	960	889
Net financial items	-176	-94	-277	-176	-468	-367
Profit/loss before tax	54	145	172	201	492	522
Tax	-14	-30	-43	-41	-133	-132
Profit for the period	41	116	129	160	359	390
Profit for the year attributable to:						
Parent company owner	41	116	129	160	359	390
Holders without controlling influence	-	-	-	-	-	-
Profit for the period	41	116	129	160	359	390
Earnings per share before dilution, SEK	0.26	0.73	0.81	1.00	2.25	2.45
Earnings per share after dilution, SEK	0.26	0.73	0.81	1.00	2.25	2.45

Condensed comprehensive income

Amounts in SEKm	Quarter 2		The period Jan - Jun		Rolling	Full Year
	2023	2022	2023	2022	12 months	2022
Profit for the period	41	116	129	160	359	390
Other comprehensive income						
Items that have been transferred or can be transferred to profit for the period						
Translation differences for the year in translation of foreign operations	84	16	54	68	136	150
Changes in the fair value of hedge reserve	4	3	4	5	8	8
Tax attributable to items that can be transferred to profit/loss for the year	-2	3	3	-1	0	-4
Items that cannot be transferred to profit/loss for the year						
Revaluation of defined-benefit pension plans	18	123	18	123	153	257
Tax attributable to items that cannot be transferred to profit/loss for the year	-4	-25	-4	-25	-31	-53
Other comprehensive income for the period	100	119	75	169	265	359
Comprehensive income for the period	140	235	204	329	624	748
Attributable to:						
Parent Company owners	140	235	204	329	624	748
Holders without controlling influence	-	-	-	-	-	-
Comprehensive income for the period	140	235	204	329	624	748

Condensed consolidated statement of financial position

Amounts in SEKm	30-Jun-2023	30-Jun-2022	31-Dec-2022
Assets			
Goodwill	5,974	5,176	5,373
Right-of-use assets	870	677	757
Long-term receivables	393	120	83
Other fixed assets	324	301	295
Total fixed assets	7,561	6,274	6,508
Contract assets	893	761	704
Trade receivables	1,880	1,692	1,914
Other receivables	806	613	642
Cash and cash equivalents	257	512	556
Total current assets	3,836	3,578	3,816
Total assets	11,398	9,852	10,324
Equity	930	307	726
Liabilities			
Long-term liabilities	5,365	4,892	4,790
Leasing debt	643	502	553
Total long-term liabilities	6,009	5,394	5,343
Leasing debt	276	239	258
Contract liabilities	1,126	1,070	1,060
Trade payables	1,192	1,147	1,261
Other current liabilities	1,865	1,695	1,675
Total current liabilities	4,459	4,151	4,254
Total liabilities	10,467	9,545	9,598
Total equity and liabilities	11,398	9,852	10,324
Where of interest-bearing liabilities	5,059	4,421	4,543

Condensed consolidated statement of changes in equity

Amounts in SEKm	Jan-Jun 2023	Jan-Jun 2022	Jan-Dec 2022
Equity at the beginning of the period	726	-22	-22
Profit for the period	129	160	390
Other comprehensive income	75	169	359
Comprehensive income for the period	204	329	748
Equity at end of period	930	307	726

Condensed consolidated statement of cash flow

Amounts in SEKm	Quarter 2		The period Jan - Jun		Rolling	Full Year
	2023	2022	2023	2022	12 months	2022
Operating activities						
Profit/loss before tax	54	145	172	201	492	522
Adjustments for items not included in the cash flow	152	131	302	224	506	428
Tax paid	-8	-16	-89	-88	-149	-149
	198	260	385	337	849	800
Changes in working capital						
Increase/decrease in inventories	-5	-13	-19	-27	-58	-67
Increase/decrease in operating receivables	-112	-273	81	-13	-143	-237
Increase/decrease in operating liabilities *	-23	74	-149	-114	-45	-10
Cash flow from operating activities	58	48	299	183	603	487
Investment activities						
Acquisitions of subsidiaries	-189	-171	-464	-217	-614	-367
Proceeds from sale of companies and shares	22	-	22	-	21	0
Net investment fixed assets	-7	-8	-21	-17	-35	-31
Dividend	5	6	10	16	25	31
Other	-2	0	-2	0	-3	-1
Cash flow from investment activities	-172	-173	-455	-218	-606	-369
Financing activities						
Loans raised	1	1	1	1	6	5
Repayment of loan	-2	-1	-3	-2	-5	-4
Amortisation of lease debt	-63	-55	-121	-108	-235	-221
Cash flow from financing activities	-64	-55	-123	-109	-234	-220
Cash flow for the period	-178	-180	-279	-144	-238	-102
Cash and cash equivalents at the beginning of the period	440	701	556	655	512	655
Exchange rate difference in cash and cash equivalents	-5	-9	-20	1	-17	4
Cash and cash equivalents at the end of the period	257	512	257	512	257	556
* Where of paid provisions	-13	-8	-27	-38	-88	-99

Condensed summary of the Parent Company's income statement

Amounts in SEKm	Quarter 2		The period Jan - Jun		Rolling	Full Year
	2023	2022	2023	2022	12 months	2022
Net sales	5	0	26	0	42	16
Gross profit	5	0	16	0	31	16
Administrative expenses	-5	-16	-20	-30	-34	-44
Operating profit (EBIT)	0	-16	6	-30	7	-29
Net financial items	-60	-28	-98	-58	-165	-125
Profit after financial items	-59	-44	-91	-88	-157	-154
Allocations	-	-	-	-	197	197
Profit/loss before tax	-59	-44	-91	-88	40	43
Tax	-	-	-	-	-25	-25
Profit for the period	-59	-44	-91	-88	15	18

The result for the period corresponds to the total result for the period.

Condensed consolidated statement of the Parent Company's financial position

Amounts in SEKm	30-Jun-2023	30-Jun-2022	31-Dec-2022
Assets			
Shares in Group companies	5,206	5,206	5,206
Receivables in Group companies	1,607	1,607	1,607
Other fixed assets	1	0	1
Total fixed assets	6,814	6,814	6,814
Short-term receivables, group companies	1,276	1,172	1,389
Other receivables	9	1	1
Cash and cash equivalents	1	1	1
Total current assets	1,285	1,173	1,390
Total assets	8,099	7,987	8,204
Equity			
Restricted equity	1	1	1
Unrestricted equity	4,112	4,097	4,204
Equity	4,113	4,098	4,204
Liabilities			
Long-term liabilities	3,820	3,678	3,728
Total long-term liabilities	3,820	3,678	3,728
Short-term payables, group companies	109	155	202
Other current liabilities	56	56	69
Total current liabilities	166	211	272
Total liabilities	3,986	3,889	4,000
Total equity and liabilities	8,099	7,987	8,204
Where of interest-bearing liabilities	3,820	3,677	3,728

Condensed statement of changes in equity for the Parent Company

Amounts in SEKm	Jan-Jun 2023	Jan-Jun 2022	Jan-Dec 2022
Equity at the beginning of the period	4,204	4,186	4,186
Profit for the period *	-91	-88	18
Equity at end of period	4,113	4,098	4,204

* Profit for the period corresponds to comprehensive income for the period.

Calculation of key performance indicators not defined under IFRS

The interim report presents financial measures not defined in accordance with IFRS but that provide, in Assemblin's view, valuable information about the Company's development. These key performance indicators are to be considered a complement to the financial measures defined in accordance with IFRS, and Assemblin's definitions of these measures may differ from other companies' definitions of the same concepts. A reconciliation of key performance indicators is provided below. For definitions of key performance indicators, see page 21.

Amounts in SEKm	Quarter 2		The period Jan - Jun		Rolling	Full Year
	2023	2022	2023	2022	12 months	2022
Net debt						
Interest-bearing liabilities	5,059	4,421	5,059	4,421	5,059	4,543
Cash and cash equivalents	-257	-511	-257	-511	-257	-556
Net debt	4,802	3,909	4,802	3,909	4,802	3,987
Working capital						
Total current assets	3,836	3,578	3,836	3,578	3,836	3,816
- Cash and cash equivalents	-257	-512	-257	-512	-257	-556
- Tax assets *	-141	-86	-141	-86	-141	-38
Total current liabilities	-4,459	-4,151	-4,459	-4,151	-4,459	-4,254
- Short-term interest-bearing liabilities *	3	4	3	4	3	3
- Lease liabilities	276	239	276	239	276	258
- Current provision *	21	60	21	60	21	43
- Tax liabilities *	267	215	267	215	267	204
- Unpaid purchase consideration on acquisition of	79	109	79	109	79	70
- Accrued interest expenses *	16	11	16	11	16	14
Working capital	-359	-534	-359	-534	-359	-440
EBITA						
Profit for the period	41	116	129	160	359	390
Tax	14	30	43	41	133	132
Net financial items	176	94	277	176	468	367
Amortisation and impairment, intangible fixed assets	14	21	23	42	53	71
EBITA	244	261	472	419	1,013	960
Adjusted EBITA						
EBITA	244	261	472	419	1,013	960
Adjustments for Items Affecting Comparability **	11	-13	24	4	0	-20
Adjusted EBITA	255	247	496	423	1,013	940
Adjusted EBITDA						
EBITA	244	261	472	419	1,013	960
Adjustments for Items Affecting Comparability **	11	-13	24	4	0	-20
Depreciation of property, plant and equipment and right-of-use assets	70	60	136	120	257	241
Adjusted EBITDA	325	308	632	543	1,270	1,181
Changes in working capital						
Increase/decrease in inventories	-5	-13	-19	-27	-58	-67
Increase/decrease in operating receivables	-112	-273	81	-13	-143	-237
Increase/decrease in operating liabilities	-23	74	-149	-114	-45	-10
Reversal of change in paid provisions	13	8	27	38	88	99
Changes in working capital	-128	-204	-60	-116	-158	-215
Free Cash Flow						
Adjusted EBITDA	325	308	632	543	1,270	1,181
Lease accounting adjustments	-41	-34	-79	-67	-148	-136
Changes in working capital	-128	-204	-60	-116	-158	-215
Net investment fixed assets	-7	-8	-21	-17	-35	-31
Net investments in leasing assets prior to the transition to IFRS16	-73	-37	-131	-54	-204	-127
Free Cash Flow	76	26	342	288	725	671
Cash Conversion						
Free Cash Flow	76	26	342	288	725	671
Adjusted EBITA	255	247	496	423	1,013	940
Cash Conversion (%)	30%	10%	69%	68%	72%	71%

* Derived from the balance sheet and Note in the Annual Report. ** Items affecting comparability are described in Note 3.

Notes

1. Accounting policies

This summary interim report for the Group has been prepared in accordance with IAS 34 Interim Financial Reporting and applicable provisions in the Annual Accounts Act. The interim report for the Parent Company has been prepared in accordance with Chapter 9 of the Annual Accounts Act, Interim Reports.

For the Group and the Parent Company, the same accounting principles and calculation bases have been applied as in the most recent Annual Report. Besides appearing in the financial statements and their accompanying notes, disclosures in accordance with IAS 34.16A also appear in other parts of the interim report. The calculation of earnings per share is based on the Group's profit for the period attributable to the Parent Company's shareholders and on the weighted average number of shares outstanding during the period.

During the period, the Group received government support and cost reductions that, combined, did not total a significant amount. These have been reported as cost reductions in the Condensed consolidated statement of earnings.

2. Operating segments

Net sales per business area	Quarter 2		The period Jan - Jun		Rolling	Full Year
	2023	2022	2023	2022	12 months	2022
SEKm						
Electrical	1,359	1,282	2,685	2,379	5,200	4,894
H&S	941	875	1,845	1,673	3,438	3,266
Ventilation	416	437	817	810	1,625	1,617
Norway	528	480	1,050	959	2,128	2,038
Finland	588	470	1,146	854	2,188	1,895
Eliminations	-55	-47	-112	-93	-209	-190
Total	3,777	3,496	7,431	6,582	14,370	13,521
Net sales per assignment						
SEKm						
Electrical, Service	691	612	1,391	1,149	2,652	2,411
Electrical, Contracts	668	670	1,294	1,230	2,548	2,484
EI, Total	1,359	1,282	2,685	2,379	5,200	4,894
H&S, Service	381	361	743	653	1,441	1,351
H&S, Contracts	560	514	1,101	1,020	1,997	1,915
VS, Total	941	875	1,845	1,673	3,438	3,266
Ventilation, Service	105	95	207	170	387	349
Ventilation, Contracts	311	342	610	640	1,238	1,268
Ventilation, Total	416	437	817	810	1,625	1,617
Norway, Service	232	253	501	495	1,122	1,117
Norway, Contracts	296	227	549	464	1,006	921
Norge, Total	528	480	1,050	959	2,128	2,038
Finland, Service	120	111	229	186	470	427
Finland, Contracts	468	359	917	668	1,718	1,468
Finland, Total	588	470	1,146	854	2,188	1,895
Eliminations, Service	-8	-10	-16	-18	-31	-34
Eliminations, Contracts	-46	-37	-97	-75	-178	-156
Elimineringar, Totalt	-55	-47	-112	-93	-209	-190
Total, Service	1,520	1,421	3,055	2,636	6,041	5,621
Total, Contracts	2,257	2,075	4,375	3,946	8,329	7,900
Totalt	3,777	3,496	7,431	6,582	14,370	13,521

Adjusted EBITA and profit before tax	Quarter 2		The period Jan - Jun		Rolling	Full Year
	2023	2022	2023	2022	12 months	2022
SEKm						
Electrical	107	92	208	168	387	347
H&S	71	71	132	126	262	256
Ventilation	27	29	49	48	106	105
Norway	30	37	63	63	169	170
Finland	19	14	43	11	68	37
Group-wide	-2	2	-3	2	10	14
Eliminations and other	3	2	5	5	12	12
Adjusted EBITA	255	247	496	423	1,013	940
<i>Adjusted EBITA margin, %</i>	<i>6.8</i>	<i>7.1</i>	<i>6.7</i>	<i>6.4</i>	<i>7.0</i>	<i>7.0</i>
Items Affecting Comparability	-11	13	-24	-4	0	20
Amortisation and impairment, intangible fixed assets	-14	-21	-23	-42	-53	-71
Net financial items	-176	-94	-277	-176	-468	-367
Profit/loss before tax	54	145	172	201	492	522
Average number of employees, FTE						
Electrical	3,001	2,841	2,960	2,788	2,939	2,853
H&S	1,529	1,439	1,528	1,428	1,505	1,455
Ventilation	547	550	556	554	555	554
Norge	1,045	816	1,004	814	930	834
Finland	893	823	893	799	878	832
Group shared functions	23	26	24	26	24	25
Total	7,038	6,495	6,964	6,409	6,831	6,553

3. Items affecting comparability

During the first quarter, the Group reported SEK -11 million (13) as items affecting comparability. Items affecting comparability are reported separately due to their nature. Items affecting comparability in the quarter include costs for acquisitions and integration as well as the strategic review.

4. Acquisition of business

During the period January–June 2023, Assemblin completed the following acquisitions:

Acquired unit	Country	Type	Time	Percentage of votes	Employees	Estimated annual sales in SEKm
Drammen Ventilasjon AS	Norway	Assets	January	-	8	7
Enexergi AB	Sweden	Company	January	100%	6	70
Ariemi AS	Norway	Company	January	100%	130	100
MV Elektro AS	Norway	Assets	March	-	20	20
RA Vision AB	Sweden	Company	March	-	90	150
Fjorden Elektro AS	Norway	Company	April	100%	26	50
Elia AB	Sweden	Company	May	100%	60	140
Ingeniørfirmaet R. Torgersen AS	Norway	Company	May	100%	14	100
Total					354	637

Effects of acquisitions in 2023

In the period January–June, Assemblin completed 8 acquisitions. Acquisition analyses regarding the acquired companies are preliminary. The acquisitions are reported in aggregate form in the table below as they are not individually of such a size that separate reporting of each acquisition is justified.

The business combinations had the following effects on the Group's assets and liabilities:	Fair value reported in the Group, SEKm per Q2
Intangible assets	0
Other intangible assets	30
Property, plant and equipment	7
Right of use assets	19
Other non-current assets	3
Trade receivables	82
Contracts assets	32
Other current assets	144
Provisions	-21
Non-current liabilities	-14
Deferred tax on surplus values	-6
Trade payables	-35
Contract liabilities	-16
Current liabilities	-94
Net identifiable assets and liabilities	128
Group Goodwill	535
Consideration settled	506
Consideration entered as liability*	157
Consideration	663
Purchase consideration paid	-506
Cash and cash equivalents acquired	92
Adjusted purchase prices attributable to previous years	-43
Acquisition expenses	-3
Translation differences	-3
Net effect on cash and cash equivalents	-464

*SEK 138 million is contingent purchase consideration liabilities and SEK 19 million is fixed purchase consideration liabilities.

5. Financial assets

Shareholdings in Elajo are reported at fair value. The shares are attributed to level 3 in the fair value hierarchy because they are not listed on a regulated market and no observable transactions have been made in the Company recently. As of 30 June 2023, fair value amounted to SEK 30 million and, at the end of the fourth quarter of 2022, fair value amounted to SEK 30 million (30).

Amounts entered as liabilities that may come to be paid out to previous owners (contingent purchase considerations) amounted to SEK 541 million (495) as of 30 June 2023 and are classified in accordance with level 3 in the fair value hierarchy. The Group's derivatives consist of currency interest rate swaps whose fair value is determined by discounting the future cash flows attributable to the instruments. The amount entered as an asset amounting to SEK 307 million and is classified in accordance with level 2 in the fair value hierarchy. The additional issue of EUR 100 million in January 2021 has not been hedged. The fair values of the Group's long-term assets and liabilities do not differ significantly from the reported values.

6. Non-current liabilities

As of 30 June 2023, non-current liabilities included pension provisions of SEK 579 million (666) (SEK 548 million as of 31 December 2022). The present value of the pension obligations is determined by an independent actuary applying a number of financial assumptions. Assumptions regarding inflation and future wage increases have decreased since the comparison quarter, decreasing the liability at the same time as the discount rate has unchanged. The key assumptions for defined benefit obligations are:

	30-jun-2023	30-jun-2022	31-dec-2022
Discount rate	4,00%	3,30%	4,00%
Wage increase	2,20%	3,30%	2,60%
Inflation	1,70%	2,80%	2,10%

7. Events after the balance-sheet date

On May 3, 2023, Triton divested its holdings in Assemblin from *Triton Fund IV* to *Triton IV Continuation Fund*. As a consequence of this transaction the Assemblin group's new parent company is Apollo Swedish Bidco AB (559427-2006) in the process of changing names to Assemblin Group AB. On July 3, 2023, the new parent company issued senior secured floating rate notes of EUR 480 million with tenor of six years. The proceeds were used to redeem outstanding notes and repay certain indebtedness in the new parent company. In parallel with the issuance EUR 375 million of the senior secured floating rate notes were currency-hedged to SEK.

On 3 July Assemblin Electrical acquired an electrical installation company active in the Stockholm area with annual sales of approximately SEK 35 million and more than 20 staff.

No other significant events of a company-specific nature have occurred after the balance sheet date.

Assurance

The Board of Directors and the CEO give their assurance that this interim report provides a true and fair account of the Group’s operations, sales and financial position, and describes the material risks and uncertainties faced by the Parent Company and the companies that form the Group. The disclosures presented are in agreement with the facts, and nothing of material significance that could impact the account of the Group and Parent Company in their financial statements has been omitted.

This report for the period has not been audited.

Stockholm, July 14, 2023

Mats Jönsson <i>Chairman of the Board</i>	Susanne Ekblom <i>Board member</i>	Hans Petter Hjeljestad <i>Board member</i>
Per-Ingemar Persson <i>Board member</i>	Anders Thulin <i>Board member</i>	Mats Johansson <i>President and CEO</i>

For more information

For questions concerning this report, please contact CFO [Philip Carlsson](#) (tel: +46 10 475 39 50). For questions concerning operations in general, contact President and CEO [Mats Johansson](#) (tel: +46 10 475 39 60) or Head of Communications and Sustainability [Åsvor Brynne](#) (tel: +46 10 475 39 48).

More information is also available on our website: www.assemblin.com

Invitation to an investor presentation

On 14 July, at 12:30 CET, the company’s President and CFO will present developments in the quarter in a webcast.

To participate in the webcast, please register in advance using the following link:

<https://onlinexperiences.com/Launch/QReg/ShowUUID=9E5C6D4D-8BDE-4ACF-9505-92B7F84AC677>

To listen to the presentation by telephone, please register here to obtain audio conference call details:

<https://register.vevent.com/register/BI13fedf2d01304cefb04c7cddd599632c>

The presentation material, and a recording of the webcast, will be published on the company’s website www.assemblin.com under the “Investors” tab after the meeting.

Future reporting dates

Q3 Interim Report	January–September 2023	3 November 2023
Year-End Report	January–December 2023	23 February 2024
Q1 Interim Report	January–March 2024	8 May 2024
Q2 Interim Report	January–June 2024	July 2024

Definitions

Financial definitions

Adjusted EBITA Profit for the period before tax, net financial items, and amortisation and impairment of intangible assets, adjusted for items affecting comparability. Adjusted EBITA simplifies comparison over time.

Adjusted EBITDA EBITA before depreciation, amortisation and impairment, adjusted for items affecting comparability. Adjusted EBITDA simplifies comparison over time.

Adjusted EBITA margin, % Adjusted EBITA divided by net sales. Adjusted EBITA margin, % excludes the effect of items affecting comparability, simplifying comparisons over time.

Average number of employees (FTE) Calculated as the average number of employees over the year, taking the percentage of full-time employment into account. This indicates the personnel density in the operations.

Cash Conversion, % Free cash flow divided by adjusted EBITA. Cash conversion shows the proportion of profit converted into cash and cash equivalents.

Free cash flow Adjusted EBITDA with additions or deductions for changes in working capital adjusted for non-cash items with deductions for net investments in fixed assets, as well as net investments in leasing assets prior to the transition to IFRS16. Free cash flow is used to monitor the cash flow generated by the current operations before items affecting comparability.

Items affecting comparability Income or expenses that are separately disclosed due to their nature or amount. Primarily expenses for acquisitions and integration of acquisitions, as well as more comprehensive restructuring programmes and new establishments, as well as other irregular items. Accordingly, these items make comparison over time difficult.

Net sales/Sales Sales recorded in accordance with the Group's accounting policies as described in Assemblin's most recent Annual Report.

Net debt Interest-bearing liabilities, excluding pension liabilities, less cash and cash equivalents at the end of the period. This key performance indicator is a measure of the Group's total interest-bearing indebtedness.

Order intake The value of projects and service assignments received and changes to existing projects and service assignments in the period concerned. Order intake drives the change over time in the order backlog.

Order backlog Remaining production value in all assignments not completed at the end of the period. The order backlog is an indicator of the revenue remaining from orders that the Group has secured.

Working capital The sum of current assets, reduced by current tax assets and cash and cash equivalents less the sum of current liabilities, reduced by current provisions, current interest-bearing liabilities, current tax liability, accrued interest and unpaid purchase considerations in connection with acquisitions of subsidiaries. This key performance indicator shows the level of working capital in the operations.

EBITA Profit for the period before tax, net financial items, and amortisation and impairment of intangible fixed assets. EBITA is a key profit indicator used in monitoring the operations.

EBITA-margin EBITA divided by net sales. This shows the relative proportion between EBITA and net sales.

Operating profit (EBIT) Earnings before tax and net financial items. EBIT is a key profit indicator used in monitoring the operations.

EBITDA EBITA before depreciation and impairment of property, plant and equipment. EBITDA is a key profit indicator used in monitoring the operations.

Growth Change in net sales for the period in relation to net sales for the corresponding period in the preceding year. This reflects sales growth over time.

Growth via acquisitions, % The first 12 months' net sales from acquired units less the last 12 months from divested units divided by net sales for the corresponding period in the preceding year. This reflects the impact on net sales of the acquired or divested units.

Organic growth, % Growth excluding currency effects less acquired growth. This allows net sales to be compared over time.

Growth, currency effect, % Growth attributable to the currency effect of the translation of net sales in foreign operations. This reflects the translational impact of currency fluctuations on net sales.

Profit margin Profit for the period, divided by net sales for the period. Profit margin shows the comparability of the Group's profits over time.

Other definitions

Installations/Installation assignments New construction and renovation of technical systems in buildings, facilities and infrastructure.

Service assignments Operation and maintenance assignments, including maintenance-related renovation of technical systems in buildings, facilities and infrastructure.

It's the inside that matters.

In every building, there are people living and working who depend on functioning air, water and energy every day, year-round. Our skilled and committed employees make this a reality. With full focus on the inside, we'll take your construction project all the way from start to finish.

A complete installation and service partner



Electrical, Heating and sanitation, Ventilation, Automation, Data and telecom, Security, Industrial pipes, District heating, Cooling, Sprinklers and Instrumentation.

Our common platform

Vision

Smart and sustainable installations.
By people, for people.

Mission

We use air, energy and water to make buildings work and make people feel comfortable.

Business concept

We design, install and maintain technical systems for buildings.

We act as a responsible and value-adding company in relation to all our stakeholders.

Assemblin as a supplier

Innovative and sustainable installations that make buildings work and people feel comfortable.

Assemblin as an employer

A developing and responsible employer who offers exciting assignments in a good, safe and non-discriminatory work environment.



Assemblin as a social player

We create prosperous citizens in buildings with good indoor climate and carry out our activities with care for the environment and the community around us.

Assemblin as an investment

A good return through stable economic development with controlled risk and a sound business ethics approach.



Our view of sustainability.

We try to take responsibility for the impact that our services and installations give rise to. Our objective is to run a profitable and sound business with respect for the world around us and manage our own and other's resources efficiently. Assemblin shall show great environmental consideration in all our activities.

Assemblin Group AB (name change to Assemblin Financing AB)

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