



Increased profitability and strong order intake

Third quarter (the quarter) July–September 2021

- Net sales for the quarter increased by 5.9 per cent to SEK 2,296 million (2,168), of which a negative 4.4 percentage points were organic growth, 10.2 were acquisition-driven and a negative 0.2 were currency-driven.
- EBITA increased to SEK 174 million (73), and the EBITA margin increased to 7.6 per cent (3.3).
- Items affecting comparability had a positive effect on profit of SEK 14 million (negative 42). The adjusted EBITA increased to SEK 162 million (114), and the adjusted EBITA margin increased to 7.0 per cent (5.3).
- Operating profit (EBIT) increased to SEK 163 million (64).
- Profit for the period increased to SEK 84 million (12).
- Order intake amounted to SEK 2,499 million (1,988).
- The acquisitions of seven companies were completed with a total of 538 employees and combined estimated annual sales of SEK 1,144 million. At the same time, part of the operations in Finland with 60 employees and annual sales of approximately SEK 100 million was divested.

The period January–September 2021

- Net sales for the period increased by 1.4 per cent to SEK 7,379 million (7,277), of which a negative 6.8 percentage points were organic growth, 8.3 were acquisition-driven and a negative 0.1 were currency-driven.
- EBITA increased to SEK 430 million (313), and the EBITA margin increased to 5.8 per cent (4.3).
- Items affecting comparability had a negative effect on profit of SEK 43 million (negative 51). Adjusted EBITA increased to SEK 472 million (365), and the adjusted EBITA margin increased to 6.4 per cent (5.0).
- Operating profit (EBIT) increased to SEK 387 million (294).
- Profit for the period increased to SEK 163 million (112).
- Order intake amounted to SEK 7,819 million (7,252).
- The order backlog at the end of the period increased to SEK 9,144 million (8,245).

Key figures

	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2020
Net sales, SEKm	2,296	2,168	7,379	7,277	10,111	10,009
Growth, %	5.9	-2.6	1.4	2.2	-0.2	0.3
Organic growth, %	-4.4	-4.5	-6.8	-0.1	-6.9	-2.1
Acquired growth, %	10.2	4.0	8.3	3.8	7.2	3.9
Currency effect, %	0.2	-2.0	-0.1	-1.5	-0.6	-1.5
EBITA, SEKm	174	73	430	313	649	533
EBITA-margin, %	7.6	3.3	5.8	4.3	6.4	5.3
Operating profit, EBIT, SEKm	163	64	387	294	600	506
Adjusted EBITA, SEKm	160	114	472	365	705	597
Adjusted EBITA margin, %	7.0	5.3	6.4	5.0	7.0	6.0
Profit for the period, SEKm	84	12	162	112	276	226
Order backlog, SEKm	9,144	8,245	9,144	8,245	9,144	8,148
Order intake, SEKm	2,499	1,988	7,819	7,252	10,470	9,903
Average number of employees, FTE	5,846	5,779	5,844	5,823	5,835	5,820

For definitions, refer to page 24. For reconciliation of key performance indicators not defined in accordance with IFRS, refer to page 16.

Unless otherwise indicated, amounts in the report are stated in SEK million rounded to the nearest million, which may result in rounding differences.

Assemblin Financing AB (publ) undergoing change of name to Assemblin Group AB

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Comments from the CEO

Continued increased profitability and growth in green technology and smart buildings

The third quarter of the year was characterised by a continued increase in profitability and very strong order intake. To accelerate our initiative in green technology and building automation, we have made a number of strategic acquisitions, affording us a unique position and honing our services for smart and sustainable buildings.

Growth in the quarter and strong order intake

The Group's sales for the quarter rose by 5.9 per cent to SEK 2,296 million (2,168). Growth was impacted favourably by acquisitions completed previously and a stronger SEK, and impacted negatively by restructuring processes completed previously, as well as lower order intake during the preceding year and in the start of the current year.

In our view, the market uncertainty associated with the corona virus pandemic now is subsiding. However, we are still taking increased prices for raw materials and shortages of materials seriously, which I commented on in our previous report, but which have not had a major impact to date.

Following a period with lower order intake, the third quarter brought substantial recovery. Order intake rose by 26 per cent to SEK 2,499 million (1,988), and the backlog at the end of the quarter amounted to SEK 9,144 million (8,245). The record order backlog that we now have serves as evidence of strength, contributing to stability and guaranteeing future growth.

Margin reinforcement and continued high cash generation

Our strong focus on profitability and cash flow continues to yield results thanks to hard work with operational improvements. For the first time, we have now achieved an adjusted EBITA margin of 7 per cent on a rolling 12-month basis, which we are very proud of.

In the third quarter, Assemblin's adjusted EBITA rose to SEK 160 million (114), and the adjusted EBITA margin strengthened to 7.0 per cent (5.3). The strong improvement for the quarter is mainly explained by continuous improvement measures and active efforts in profit centres with weak profits, combined with acquisitions completed previously as well as several project completions with positive results.

Free cash flow for the quarter amounted to SEK 46 million (47). On a rolling 12-month basis, cash generation amounted to 109 per cent.

Our strong focus on profitability and cash flow continues to yield results thanks to hard work with operational improvements. For the first time, we have now achieved an adjusted EBITA margin of 7 per cent on a rolling 12-month basis, which we are very proud of.

Strategic acquisitions strengthen our position

As with the installation industry as a whole, Assemblin operates at the core of the green transition since buildings account for more than 40 per cent of society's total energy consumption and therefore have an extensive climate footprint. Deliberate initiatives mean that Assemblin is well positioned to be able to contribute to customers' realignment efforts. We have achieved this through hard work in our existing operations and through strategic and future-oriented acquisitions, particularly in the fast-growing areas of property automation, individual metering and debiting (IMD), energy optimisation, as well as installation of solar cells. In addition, we have strengthened our expertise through acquisitions in district heating, cooling and installation of heat pumps, greatly strengthening our green offering. In connection with the acquisitions we have made during the quarter, I would like to take this opportunity to welcome our new customers and employees to Assemblin. Together, we will be able to develop products and solutions for smart and sustainable buildings – both now and in the future.

Favourable prospects in a more stable market

Development over the quarter takes us a little closer towards our ambition of a total growth of at least 8 per cent annually, as well as towards achieving an adjusted EBITA margin of 8 per cent and cash generation of more than 100 per cent. These ambitions should not be perceived as a forecast, and the future holds both opportunities and risks that are beyond our control.

I can state, however, that the underlying driving forces are strong for long-term growth in the Nordic region's installation markets. We are experiencing

considerable interest and favourable demand, particularly for climate-intelligent and innovative technical solutions. Combined with our decentralised but disciplined business model focusing on technical expertise, our strong offering and record-breaking order backlog mean that the prospects for continued growth, good profitability and stable cash flows are favourable. We are determined to take advantage of the substantial opportunities in the Nordic region's installation markets.

Stockholm, November 2021

Mats Johansson
President and CEO,
Assemblin



Overview, consolidated results

Net sales and order intake

Third quarter (July–September) 2021

In the third quarter, net sales rose in four of five business areas, meaning that consolidated sales rose by 5.9 per cent (negative 2.6) to SEK 2,296 million (2,168). Of the growth, 10.2 percentage points were acquisition-driven, 0.2 percentage points were currency-related and a negative 4.4 percentage points were organic. Although the large-scale acquisitions completed in September (see “Acquisitions and divestments”) had only a minor effect on the quarter, earlier acquisitions contributed positively to the Group’s growth. The negative organic growth is attributable primarily to reduced volumes following earlier restructuring processes, particularly in Stockholm in the third quarter of 2020, but also to lower order intake following selective bidding efforts in 2020 and early 2021, the negative impact of increased sick leave in the service operations, as well as some production rescheduling during the quarter.

The service share increased compared with the preceding year, amounting to 42 per cent (40) of the Group’s sales.

A stabilised market meant that order intake grew very strong in the quarter, increasing by 26 per cent to

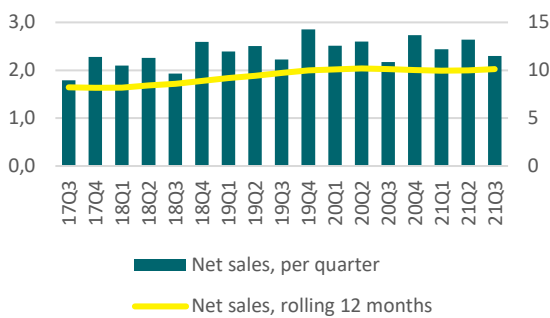
SEK 2,499 million (1,988). Order intake was particularly high in Assemblin Electrical, Assemblin Norway and Assemblin Heating and Sanitation, predominantly comprising small and medium-sized project and service assignments.

The period (January – September) 2021

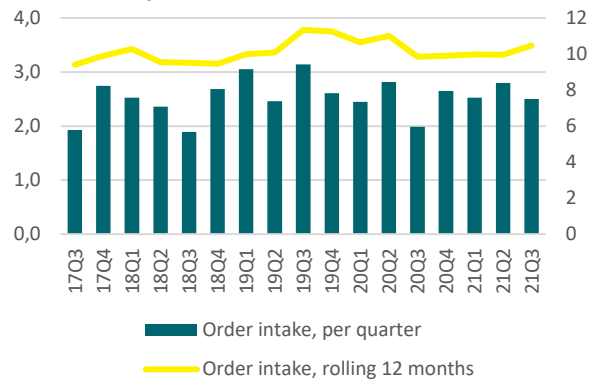
Net sales for the period increased to SEK 7,379 million (7,277), entailing growth of 1.4 per cent, of which a negative 6.8 percentage points were organic growth, 8.3 percentage points were acquisition-driven and a negative 0.1 percentage points were currency-driven. Sales increased in Norway and Finland, as well as in the Swedish Heating and Sanitation operations. The service share increased compared with the preceding year, amounting to 41 per cent (39) of the Group’s sales.

Order intake remained favourable and increased to SEK 7,819 million (7,252), contributing to the order backlog at the end of the period increasing to SEK 9,144 million (8,245).

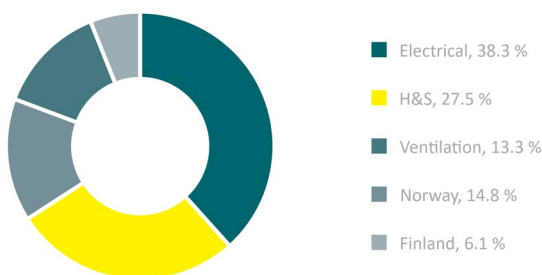
Net sales, SEK bn Net sales per business area, rolling 12 months



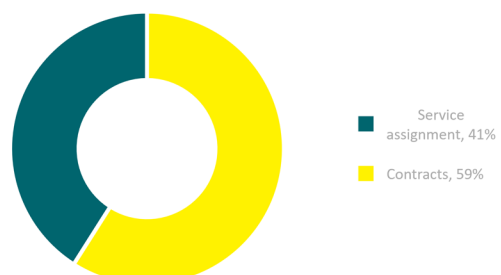
Order intake, SEK bn



Net sales per business area, rolling 12 months



Net sales per assignment, rolling 12 months



Earnings and profitability

Third quarter (July–September) 2021

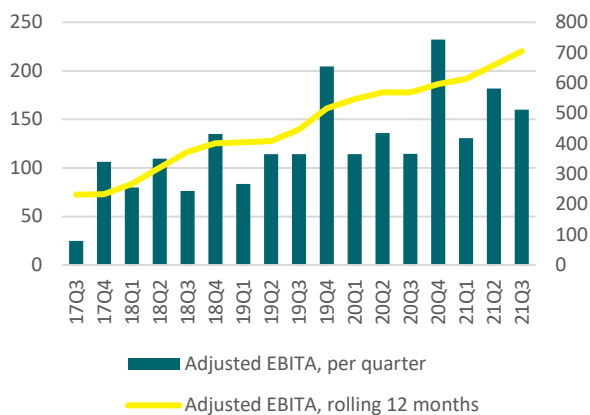
EBITA for the quarter increased to SEK 174 million (73) and the EBITA margin to 7.6 per cent (3.3), while adjusted EBITA increased to SEK 160 million (114) and the adjusted EBITA margin strengthened to 7.0 per cent (5.3). The adjustments comprised items affecting comparability, which are mainly attributable to acquisition expenses (including competition inquiries), external expenses for an ongoing strategic review of the future of Assemblin, a non-recurring refund of pension funds and a capital gain from divested operations (see also Note 3).

The strengthened adjusted EBITA margin was mainly driven by measures to enhance profitability, particularly restructuring processes in Stockholm in the third quarter of 2020, combined with acquisitions completed earlier and that have developed strongly, and several project completions with positive results. All business areas contributed to the strengthened profitability, with the exception of Assemblin Norway.

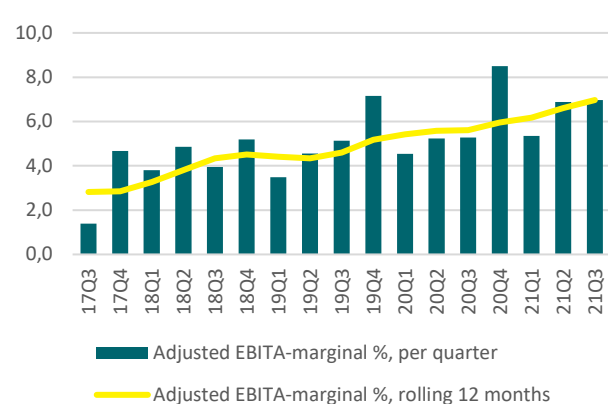
The period (January–September) 2021

EBITA for the period increased to SEK 430 million (313) and adjusted EBITA increased to SEK 472 million (365). Items affecting comparability consisted mainly of expenses associated with acquisitions and integration processes but also of expenses in connection with a bond issue in early 2021 and the expenses affecting comparability arising during the quarter (see also Note 3). The EBITA margin improved from 4.3 to 5.8 per cent and the adjusted EBITA margin from 5.0 to 6.4 per cent. The strengthened adjusted EBITA margin over the period is explained, as for the quarter, by measures to enhance profitability and acquisitions. All of the business areas contributed to the strengthened profitability for the period.

Adjusted EBITA, SEK m



Adjusted EBITA margin, %



Net financial items and tax

Net financial items for the quarter changed by SEK 6 million to a negative SEK 57 million (51), driven by the increase in the bond debt during the first half of the year. Tax for the quarter amounted to SEK 22 million (2), corresponding to 21 per cent (12) of profit. Profit after tax for the quarter amounted to SEK 84 million (12).

Cash flow and financial position

Cash flow from operating activities in the third quarter amounted to SEK 57 million (18), mainly driven by the increase in profit before tax. Cash flow for the quarter amounted to an outflow SEK 932 million (170), where the difference compared with the preceding year is mainly explained by acquisitions of subsidiaries corresponding to an outflow of SEK 1,314 million (135).

Net debt at the end of the period was SEK 4,115 million (2,861). The change is explained by debt raised to fund acquisitions of subsidiaries corresponding to SEK 1,314 million (135), as well as by shareholder contributions of SEK 246 million (0) and cash flow from operating activities of SEK 57 million (18).

Cash and cash equivalents amounted to SEK 610 million (507). Unutilised available credit facilities at the end of the period totalled SEK 318 million (450).

Acquisitions and divestments

Seven acquisitions were completed during the quarter, adding a total of 538 employees in Sweden, Norway and Finland and combined annual sales of SEK 1,144 million. Of these, the acquisitions in Finland of Tom Allen Senera (with 92 employees and SEK 340 million in annual sales) and the Fidelix Group (with 330 employees and annual sales of SEK 547 million) are the largest. At the same time, parts of Assemblin's automation operations in Helsinki were divested (which included 60 employees and annual sales of approximately SEK 100 million). For more information on acquisitions and divestments completed, see Note 4.

Organization and employees

In the third quarter, the average number of employees, restated in full-time equivalents (FTEs), was 5,846 (5,798). The corresponding figure for the period was 5,844 (5,845).

Significant events during the quarter

- In July, it was announced that Assemblin Norway had acquired Hallingdal Varme og Sanitær AS with 24 employees and annual sales corresponding to SEK 45 million.
- In July, available credit facilities were increased from SEK 450 million to SEK 636 million.
- In August, Suomen Teollisuuskylmä Oy ("STK") was acquired, a Finnish refrigeration technology company with a strong environmental profile. STK has annual sales of SEK 90 million and 25 employees.
- At an Extraordinary General Meeting on 11 August, Fredrik Wirdenius was elected as a new Board Member at Assemblin.
- New Articles of Association were adopted at an Extraordinary General Meeting on 30 August.
- In September, it was announced that Assemblin's principal owners are assessing strategic alternatives for their holdings in Assemblin.
- In September, security company Norrköpings Låsverkstad was acquired with annual sales of about SEK 9 million.
- In September, it was announced that the previously communicated acquisitions of Tom Allen Senera (with 92 employees and annual sales of approximately SEK 340 million) and automation group Fidelix (with 330 employees and annual sales of approximately SEK 547 million) had been approved by the Finnish competition authority and could then be completed. The approval of the Fidelix acquisition required the divestment of parts of the Finnish automation operations (with 60 employees and annual sales of approximately SEK 100 million), which was also completed during the quarter.
- On 30 September, the acquisition of Swedish security company Säkra Fastigheter AB was announced, with 15 employees and annual sales of SEK 28 million.
- At the end of September, Roslagens Värmemontage AB was acquired, with 48 skilled employees and annual sales of approximately SEK 85 million.

Significant events following the quarter

- In early October, heat pump installer Grillby & F100 Rör AB was acquired with annual sales of about SEK 46 million and some 20 employees.
- In the end of October, the electrical company Eltex Sähkö ja Automaation Oy was acquired with annual sales of about SEK 20 million and 25 employees.
- At an Extraordinary General Meeting on 3 November, new Articles of Association were adopted that, among other things, changed the name of the Company to Assemblin Group AB.

Risks and uncertainties

Assemblin's greatest *market and business risks* are cyclical changes, calculation risks and customer risks. The market for new projects correlates particularly strongly with the construction cycle, although with a certain delay, while service operations are more cyclically independent.

The Group's *operational risks* are mainly associated with project implementation, quality deficiencies, material price risks and component shortages, work environment risks and the risk of skills shortages. Well-structured work processes, qualified purchasing efforts, systematic work environment efforts and successful recruitment efforts are important measures in minimising these risks. Assemblin's greatest *financial risks* are currency, interest rate, financing and credit risks, which are controlled by means of a comprehensive internal regulatory framework. Major *other risks* include legal risks, trust-damaging risks, cyber risks, pandemics and environmental risks. These risks are closely monitored and controlled.

The Group's and Parent Company's foremost risks are described in Assemblin's Annual Report, which can be found on Assemblin's website. Compared with the beginning of the year, the risk of a recession, the impact of the pandemic and new business models have abated, while the risk of component shortages, material price increases and skills shortages have increased.

Seasonal variations

Assemblin's operations are affected to some extent by seasonal variations. Due to the vacation period, the third quarter is normally the weakest quarter in terms of sales, margins and cash flow. During the first quarter of the year, sales and margins are usually lower due to reduced production caused by the winter weather, the large number of public holidays (New Year and sometimes Easter), as well as by calendar effects caused by numerous projects being completed in the fourth quarter. However, cash flow for the first quarter is normally affected positively by the stronger profits from the fourth quarter.

Parent Company

The Parent Company conducts performs and administration services that are affected indirectly by the same risks and uncertainties as the Group. The Parent Company's loss after tax for the quarter amounted to SEK 66 million (20). At 30 September 2021, the Parent Company's asset base totalled SEK 8,144 million (6,706). The change is mainly due to a shareholder contribution in the quarter. Equity in the Parent Company amounted to SEK 4,114 million (4,019).

Related party transactions

No transactions have occurred between Assemblin and related parties that substantially impacted the Company's financial position and earnings.

The share and shareholders

Since 2015, Assemblin's principal shareholder has been investment company Triton via Ignition MidCo S.á.r.l. (owned by Triton Fund IV). Share capital amounts to SEK 500,000, with a quotient value of SEK 1 per share.

Business areas

Business area Assemblin Electrical (Sweden)

Net sales and order intake

Third quarter sales were in line with the preceding year, amounting to SEK 840 million (840) and contributing to sales for the period of SEK 2,867 million (2,932). Sales were affected negatively by the previously completed restructuring of the Stockholm operations, which was, however, offset by completed acquisitions. At the end of the quarter, the proportion of services amounted to 49 per cent (47).

Order intake for the quarter increased to SEK 1,068 million (884) and in the period to SEK 2,754 million (3,038), driven mainly by large and small project and service assignments. The order backlog at the end of the period increased to SEK 3,158 million (3,102).

Earnings and profitability

Adjusted EBITA for the third quarter increased to SEK 38 million (30), strengthening the adjusted EBITA to 4.5 per cent (3.6). Combined with profitable acquisitions, the improvement in both profit and profitability was primarily driven by profitability-enhancing measures, particularly in the Stockholm operations. Adjusted EBITA for the period increased to SEK 158 million (144), and the adjusted EBITA margin increased from 4.9 to 5.5 per cent.

Key figures

	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2020
Net sales, SEKm	840	840	2,867	2,932	3,945	4,010
Growth, %	0.1	-4.3	-2.2	-0.1	-4.9	-3.4
Adjusted EBITA, SEKm	38	30	158	144	243	229
Adjusted EBITA margin, %	4.5	3.6	5.5	4.9	6.2	5.7
Order intake, SEKm	1,068	884	2,754	3,038	3,868	4,153
Order Backlog, SEKm	3,158	3,102	3,158	3,102	3,158	3,131
Average number of employees, FTE	2,707	2,769	2,732	2,794	2,737	2,783



Business area Assemblin H&S (Sweden)

Net sales and order intake

Net sales for the quarter rose by 9.7 per cent to SEK 620 million (565), primarily driven by acquisitions implemented previously. The proportion of services for the quarter increased to 38 per cent (36). Sales for the period rose by 8.3 per cent to SEK 2,084 million (1,924).

Order intake for the quarter amounted to SEK 596 million (625), driven mainly by small and medium-sized project and service assignments. Order intake for the period increased to SEK 2,157 million (1,963), contributing to the order backlog at the end of the period increasing to SEK 2,149 million (2,103).

Earnings and profitability

The adjusted EBITA for the quarter more than doubled compared with the previous year, and rose to SEK 51 million (25). The improvement in profit was driven by profit-enhancement measures, particularly in Stockholm in the third quarter of 2020, project completions with positive results and previously completed acquisitions. Over the period, adjusted EBITA increased from SEK 102 million to SEK 149 million. This meant that the adjusted EBITA margin strengthened to 8.2 per cent (4.4) for the quarter and to 7.1 per cent (5.3) for the period.

Key figures

	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2020
Net sales, SEKm	620	565	2,084	1,924	2,832	2,672
Growth, %	9.7	-8.4	8.3	0.8	6.6	1.2
Adjusted EBITA, SEKm	51	25	149	102	217	170
Adjusted EBITA margin, %	8.2	4.4	7.1	5.3	7.7	6.4
Order intake, SEKm	596	625	2,157	1,963	2,817	2,624
Order Backlog, SEKm	2,149	2,103	2,149	2,103	2,149	2,048
Average number of employees, FTE	1,406	1,380	1,434	1,398	1,433	1,405

Business area Ventilation (Sweden)

Net sales and order intake

Net sales for the quarter amounted to SEK 291 million (302), contributing to sales for the period decreasing somewhat to SEK 962 million (983). The proportion of services for the quarter amounted to 25 per cent (25).

Several new small and medium-sized project and service assignments led to order intake for the quarter increasing to SEK 328 million (259) and to SEK 1,099 million (838) for the period. The order backlog at the end of the period increased to SEK 1,777 million (1,675).

Earnings and profitability

For the third quarter, Assemblin Ventilation delivered an increased adjusted EBITA of SEK 17 million (9), meaning that the adjusted EBITA margin was strengthened to 6.0 per cent (3.1). The improvement in profit for the quarter was driven mainly by project completions with favourable results and acquisitions completed previously. Adjusted EBITA for the period increased to SEK 53 million (43) and the adjusted EBITA margin improved to 5.6 per cent (4.4).

Key figures

	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2020
Net sales, SEKm	291	302	962	983	1,364	1,384
Growth, %	-3.6	0.0	-2.1	-1.7	1.0	1.2
Adjusted EBITA, SEKm	17	9	53	43	91	80
Adjusted EBITA margin, %	6.0	3.1	5.6	4.4	6.6	5.8
Order intake, SEKm	328	259	1,099	838	1,453	1,192
Order Backlog, SEKm	1,777	1,675	1,777	1,675	1,777	1,633
Average number of employees, FTE	538	561	546	554	546	554

Business area Norway

Net sales and order intake

Assemblin in Norway continued to report growth also in the third quarter of the year, with sales rising 1.7 per cent to SEK 364 million (358). Exchange rate fluctuations had a positive effect on sales of 1.6 per cent for the quarter. The proportion of services increased to 50 per cent (45). Over the period, sales rose by 2.9 per cent to SEK 1,114 million (1,083).

A large number of small and medium-sized service and project assignments increased order intake to SEK 385 million (134) for the quarter and to SEK 1,208 million (985) for the period. The order backlog at the end of the period increased to SEK 1,405 million (1,132).

Earnings and profitability

Profitability for the quarter remained favourable, although it decreased compared with last year's high level depending on the business mix. The adjusted EBITA margin decreased to 8.9 per cent (9.5), giving an adjusted EBITA of SEK 32 million (34). For the period, the margin strengthened slightly, increasing to 7.3 per cent (7.0), while adjusted EBITA amounted to SEK 82 million (76).

Key figures

	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2020
Net sales, SEKm	364	358	1,114	1,083	1,524	1,493
Growth, %	1.7	25.1	2.9	19.8	4.1	16.2
Adjusted EBITA, SEKm	32	34	82	76	130	124
Adjusted EBITA margin, %	8.9	9.5	7.3	7.0	8.5	8.3
Order intake, SEKm	385	134	1,208	985	1,583	1,360
Order Backlog, SEKm	1,405	1,132	1,405	1,132	1,405	1,103
Average number of employees, FTE	805	742	777	731	769	735

Business area Finland

Net sales and order intake

Completed acquisitions contributed to sales rising by 68.9 per cent to SEK 215 million (127) for the quarter and by 13.1 per cent to SEK 481 million (425) for the period. Exchange rate fluctuations had a negative impact on sales of 0.1 per cent for the period. The proportion of services for the quarter amounted to 31 per cent (32).

Order intake for the quarter increased to SEK 122 million (86) and, for the period, to SEK 603 million (427). This contributed to the order backlog increasing to SEK 656 million (233) at the end of the period.

Earnings and profitability

Very strong results in the acquired units combined with profitability-enhancing measures contributed to adjusted EBITA increasing to SEK 19 million (0) for the quarter, resulting in an adjusted EBITA margin of 8.8 per cent (0.0). The adjusted EBITA for the period increased to SEK 27 million (loss 1) and the adjusted EBITA margin to 5.6 per cent (negative 0.1).

Key figures

	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2020
Net sales, SEKm	215	127	481	425	622	567
Growth, %	68.9	-17.4	13.1	1.8	2.9	-5.2
Adjusted EBITA, SEKm	19	0	27	-1	31	3
Adjusted EBITA margin, %	8.8	0.0	5.6	-0.1	4.9	0.6
Order intake, SEKm	122	86	603	427	750	574
Order Backlog, SEKm	656	233	656	233	656	233
Average number of employees, FTE	367	304	332	322	326	319

Condensed consolidated statement of earnings

Amounts in SEKm	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2021
Net sales	2,296	2,168	7,379	7,277	10,111	10,009
Production cost	-1,835	-1,783	-5,938	-6,018	-8,099	-8,179
Gross profit	462	385	1,440	1,259	2,012	1,830
Sales and administrative expenses	-299	-321	-1,053	-965	-1,412	-1,324
Operating profit (EBIT)	163	64	387	294	600	506
Net financial items	-57	-51	-182	-146	-232	-196
Profit/loss before tax	105	13	205	147	368	310
Tax	-22	-2	-43	-35	-92	-84
Profit for the period	84	12	162	112	276	226
Profit for the year attributable to:						
Parent company owner	84	12	162	112	276	226
Holders without controlling influence	-	-	-	-	-	-
Profit for the period	84	12	162	112	276	226
Earnings per share before dilution, SEK	167	24	325	225	552	452
Earnings per share after dilution, SEK	167	24	325	225	552	452

Condensed comprehensive income

Amounts in SEKm	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2021
Profit for the period	84	12	162	112	276	226
Other comprehensive income						
Items that have been transferred or can be transferred to profit for the period						
Translation differences for the year in translation of foreign operations	10	-5	37	-64	32	-69
Changes in the fair value of hedge reserve	3	5	10	-9	0	-20
Tax attributable to items that can be transferred to profit/loss for the year	-1	-0	-6	10	-4	12
Items that cannot be transferred to profit/loss for the year						
Revaluation of defined-benefit pension plans	0	-1	26	38	-22	-10
Tax attributable to items that cannot be transferred to profit/loss for the year	0	0	-5	-8	4	2
Other comprehensive income for the period	12	-2	62	-32	10	-85
Comprehensive income for the period	95	10	225	80	286	141
Attributable to:						
Parent Company owners	95	10	225	80	286	141
Holders without controlling influence	-	-	-	-	-	-
Comprehensive income for the period	95	10	225	80	286	141

Condensed consolidated statement of financial position

Amounts in SEKm	30-Sep-2021	30-Sep-2020	31-Dec-2020
Assets			
Goodwill	4,680	2,773	2,970
Right-of-use assets	692	675	699
Other fixed assets	512	280	302
Total fixed assets	5,884	3,728	3,971
Contract assets	538	521	383
Trade receivables	1,422	1,252	1,278
Other receivables	583	361	330
Cash and cash equivalents	610	507	721
Total current assets	3,154	2,642	2,711
Total assets	9,038	6,370	6,682
Equity	-191	-723	-661
Liabilities			
Long-term liabilities	4,812	3,511	3,652
Leasing debt	527	567	562
Total long-term liabilities	5,339	4,078	4,215
Leasing debt	229	186	207
Contract liabilities	847	805	833
Trade payables	959	828	780
Other current liabilities	1,854	1,196	1,308
Total current liabilities	3,890	3,015	3,129
Total liabilities	9,229	7,093	7,343
Total equity and liabilities	9,038	6,370	6,682
Where of interest-bearing liabilities	4,726	3,368	3,397

Condensed consolidated statement of changes in equity

Amounts in SEKm	Jan-Sep 2021	Jan-Sep 2020	Jan-Dec 2020
Equity at the beginning of the period	-661	-803	-803
Profit for the period	162	112	226
Other comprehensive income	62	-32	-85
Comprehensive income for the period	225	80	141
New capital issue	246	-	-
Equity at end of period *	-191	-723	-661

* The negative equity is an accounting consequence of the restructuring of the group in 2019. The actual value of Assemblin's equity is better reflected in the equity of the parent company.

Condensed consolidated statement of cash flow

Amounts in SEKm	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2020
Operating activities						
Profit/loss before tax	105	13	205	147	368	310
Adjustments for items not included in the cash flow	104	130	291	290	377	376
Tax paid	-14	-1	-82	-17	-73	-8
	195	142	414	420	672	678
Changes in working capital						
Increase/decrease in inventories	2	-2	13	2	17	6
Increase/decrease in operating receivables	-61	50	-13	205	-44	174
Increase/decrease in operating liabilities *	-79	-172	-202	-217	-20	-35
Cash flow from operating activities	57	18	212	409	626	823
Investment activities						
Acquisitions of subsidiaries	-1,314	-135	-1,567	-152	-1,715	-300
Net investment fixed assets	-3	-1	-2	-6	-4	-8
Dividend	21	0	22	0	22	0
Other	-10	0	-11	-1	-11	0
Cash flow from investment activities	-1,306	-136	-1,558	-158	-1,708	-308
Financing activities						
Shareholder contributions	246	-	246	-	246	-
Loans raised	318	-	1,327	-	1,327	-
Bank fee credit loan	-25	0	-25	0	-25	0
Repayment of loan	-173	-2	-173	-2	-173	-2
Amortisation of lease debt	-49	-50	-148	-137	1,177	-185
Cash flow from financing activities	316	-52	1,226	-139	1,177	-188
Cash flow for the period	-932	-170	-120	112	95	327
Cash and cash equivalents at the beginning of the period	1,542	679	721	407	507	407
Exchange rate difference in cash and cash equivalents	1	-2	10	-11	8	-13
Cash and cash equivalents at the end of the period	610	507	610	507	610	721
* Where of paid provisions	-20	-44	-73	-112	-99	-138

Condensed summary of the Parent Company's income statement

Amounts in SEKm	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2021
Net sales	13	4	13	13	22	21
Gross profit	13	4	13	13	22	21
Administrative expenses	-43	-8	-76	-30	-91	-45
Operating profit (EBIT)	-29	-4	-62	-17	-70	-25
Net financial items	-36	-16	-88	-49	-103	-64
Profit after financial items	-66	-20	-150	-66	-173	-88
Allocations	-	-	-	-	21	21
Profit/loss before tax	-66	-20	-150	-66	-152	-67
Tax	-	-	-	-	0	0
Profit for the period	-66	-20	-150	-66	-152	-67

The result for the period corresponds to the total result for the period.

Condensed consolidated statement of the Parent Company's financial position

Amounts in SEKm	30-Sep-2021	30-Sep-2020	31-Dec-2020
Assets			
Shares in Group companies	5,098	5,081	5,098
Receivables in Group companies	1,607	1,616	1,607
Other fixed assets	0	0	0
Total fixed assets	6,705	6,697	6,705
Short-term receivables, group companies	1,438	8	34
Other receivables	1	0	0
Cash and cash equivalents	1	1	1
Total current assets	1,439	8	35
Total assets	8,144	6,706	6,740
Equity			
Restricted equity	1	1	1
Unrestricted equity	4,113	4,019	4,017
Equity	4,114	4,019	4,018
Liabilities			
Long-term liabilities	3,623	2,624	2,625
Total long-term liabilities	3,623	2,624	2,625
Short-term payables, group companies	21	43	72
Other current liabilities	387	20	26
Total current liabilities	408	63	98
Total liabilities	4,031	2,687	2,722
Total equity and liabilities	8,144	6,706	6,740

Condensed statement of changes in equity for the Parent Company

Amounts in SEKm	Jan-Sep 2021	Jan-Sep 2020	Jan-Dec 2020
Equity at the beginning of the period	4,018	4,085	4,085
Shareholder contribution	246	-	-
Profit for the period *	-150	-66	-67
Equity at end of period	4,114	4,019	4,018

Profit for the period corresponds to comprehensive income for the period.

Calculation of key performance indicators not defined under IFRS

The interim report presents financial measures not defined in accordance with IFRS but that provide, in Assemblin's view, valuable information about the Company's development. These key performance indicators are to be considered a complement to the financial measures defined in accordance with IFRS, and Assemblin's definitions of these measures may differ from other companies' definitions of the same concepts. A reconciliation of key performance indicators is provided below. For definitions of key performance indicators, see page 24.

Amounts in SEKm	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2020
Net debt						
Interest-bearing liabilities	4,726	3,368	4,726	3,368	4,726	3,397
Cash and cash equivalents	-610	-507	-610	-507	-610	-721
Net debt	4,115	2,861	4,115	2,861	4,115	2,676
Working capital						
Total current assets	3,154	2,642	3,154	2,642	3,154	2,711
- Cash and cash equivalents	-610	-507	-610	-507	-610	-721
- Tax assets *	-80	-87	-80	-87	-80	-14
Total current liabilities	-3,890	-3,015	-3,890	-3,015	-3,890	-3,129
- Short-term interest-bearing liabilities *	321	1	321	1	321	1
- Lease liabilities	229	186	229	186	229	207
- Current provision *	77	81	77	81	77	70
- Tax liabilities *	221	173	221	173	221	159
- Unpaid purchase consideration on acquisition of	137	5	137	5	137	13
- Accrued interest expenses *	10	7	10	7	10	8
Working capital	-431	-515	-431	-515	-431	-694
EBITA						
Profit for the period	84	12	162	112	276	226
Tax	22	2	43	35	92	84
Net financial items	57	51	182	146	232	196
Amortisation and impairment, intangible fixed assets	11	8	42	20	49	27
EBITA	174	73	430	313	649	533
Adjusted EBITA						
EBITA	174	73	430	313	649	533
Adjustments for Items Affecting Comparability **	-14	42	43	51	56	64
Adjusted EBITA	160	114	472	365	705	597
Adjusted EBITDA						
EBITA	174	73	472	365	649	533
Adjustments for Items Affecting Comparability **	-14	42	43	51	56	64
Depreciation of property, plant and equipment and right-of-use assets	54	55	161	152	214	206
Adjusted EBITDA	214	170	543	431	919	802
Changes in working capital						
Increase/decrease in inventories	2	-2	13	2	17	6
Increase/decrease in operating receivables	-61	50	-13	205	-44	174
Increase/decrease in operating liabilities *	-79	-172	-202	-217	-20	-35
Reversal of change in paid provisions	20	44	73	112	0	138
Changes in working capital	-118	-80	-129	101	53	283
Free Cash Flow						
Adjusted EBITDA	214	170	543	431	919	802
Lease accounting adjustments	-31	-34	-95	-85	-120	-115
Changes in working capital	-118	-80	-129	101	53	283
Net investment fixed assets	-3	-1	-2	-6	-4	-8
Net investments in leasing assets prior to the transition to IFRS16	-15	-9	-55	-45	-82	-72
Free Cash Flow	46	47	357	482	766	890
Cash Conversion						
Free Cash Flow	46	47	357	482	766	890
Adjusted EBITA	160	114	472	365	705	597
Cash Conversion (%)	29%	41%	76%	132%	109%	149%

* Derived from the balance sheet and Note in the Annual Report. ** Items affecting comparability are described in Note 3

Notes

1. Accounting policies

This summary interim report for the Group has been prepared in accordance with IAS 34 Interim Financial Reporting and applicable provisions in the Annual Accounts Act. The interim report for the Parent Company has been prepared in accordance with Chapter 9 of the Annual Accounts Act, Interim Reports.

For the Group and the Parent Company, the same accounting principles and calculation bases have been applied as in the most recent Annual Report. Besides appearing in the financial statements and their accompanying notes, disclosures in accordance with IAS 34.16A also appear in other parts of the interim report. The calculation of earnings per share is based on the Group's profit for the period attributable to the Parent Company's shareholders and on the weighted average number of shares outstanding during the period.

During the period, the Group received government support and cost reductions that, combined, did not total a significant amount. These have been reported as cost reductions in the Condensed consolidated statement of earnings.

2. Operating segments

As of this quarter, effects of IFRS 16 have been allocated per operating segment. In the report, this has also been performed for the comparison periods.

Net sales per business area	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2020
SEKm						
EI	840	840	2,867	2,932	3,945	4,010
VS	620	565	2,084	1,924	2,832	2,672
Ventilation	291	302	962	983	1,364	1,384
Norway	364	358	1,114	1,083	1,524	1,493
Finland	215	127	481	425	622	567
Eliminations	-35	-24	-129	-70	-177	-118
Total	2,296	2,168	7,379	7,277	10,111	10,009

Net sales per assignment	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 mån	2020
SEKm						
EI, Service	416	396	1,368	1,359	1,891	1,882
EI, Contracts	425	444	1,499	1,573	2,054	2,128
EI, Total	840	840	2,867	2,932	3,945	4,010
VS, Service	237	204	803	681	1,082	961
VS, Contracts	383	361	1,282	1,243	1,750	1,711
VS, Total	620	565	2,084	1,924	2,832	2,672
Ventilation, Service	74	76	250	222	331	304
Ventilation, Contracts	217	226	712	761	1,033	1,081
Ventilation, Total	291	302	962	983	1,364	1,384
Norge, Service	182	160	532	484	719	671
Norge, Contracts	183	198	582	599	805	822
Norge, Total	364	358	1,114	1,083	1,524	1,493
Finland, Service	68	40	156	136	210	189
Finland, Contracts	148	87	324	290	413	378
Finland, Total	215	127	481	425	622	567
Eliminations, Service	-9	-7	-36	-19	-52	-35
Eliminations, Contracts	-26	-18	-93	-51	-125	-82
Elimineringsar, Totalt	-35	-24	-129	-70	-177	-118

Adjusted EBITA and profit before tax SEKm	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2020
El	38	30	158	144	243	229
VS	51	25	149	102	217	170
Ventilation	17	9	53	43	91	80
Norway	32	34	82	76	130	124
Finland	19	0	27	-1	31	3
Group-wide	3	16	2	-1	-8	-11
Eliminations and other	0	0	1	1	1	1
Adjusted EBITA	160	114	472	365	705	597
<i>Adjusted EBITA margin, %</i>	<i>7.0</i>	<i>5.3</i>	<i>6.4</i>	<i>5.0</i>	<i>7.0</i>	<i>6.0</i>
Items Affecting Comparability	14	-42	-43	-51	-56	-64
Amortisation and impairment, intangible fixed assets	-11	-8	-42	-20	-49	-27
Net financial items	-57	-51	-182	-146	-232	-196
Profit/loss before tax	105	13	205	147	368	310

Average number of employees, FTE	Quarter 3		The period Jan - Sep		Rolling	Full Year
	2021	2020	2021	2020	12 months	2020
El	2,707	2,769	2,732	2,794	2,737	2,783
VS	1,406	1,380	1,434	1,398	1,433	1,405
Ventilation	538	561	546	554	546	554
Norge	805	742	777	731	769	735
Finland	367	304	332	322	326	319
Group shared functions	23	24	24	24	24	24
Total	5,846	5,779	5,844	5,823	5,835	5,820

3. Items affecting comparability

In the third quarter, the Group reported a negative SEK 14 million (positive 42) and, during the period, SEK 43 million (51) as items affecting comparability. Items affecting comparability are attributable to acquisitions, integration and restructuring expenses, as well as expenses for raising additional financing in connection with bond issues. These income and expense items are reported separately due to their nature and amounts.

Items Affecting Comparability	2021	2020	2021	2020	2021	2020
Acquisition, integration and start-up costs ^(a)	31	2	57	9	69	21
Restructuring costs ^(b)	-43	40	-35	34	-36	33
Transformation cost ^(c)	32	-	32	-	32	-
Other adjustments ^(d)	-33	1	-10	9	-9	10
Summa	-14	42	43	51	56	64

- Comprise (i) expenses incurred in connection with certain acquisitions, (i) integration expenses attributable to acquisitions and (iii) losses for newly established branches in the first 12 months of operation, during which start-up expenses arose attributable to training, tools and building order backlog/customer relationships.
- Items that have arisen comprise expenses for branch closures or restructuring, including personnel redundancies and terminating operations, as well as capital gains from the sale of operations in Finland in the third quarter of 2021.
- Expenses incurred during the financial year comprise transformation expenses attributable to the Company's principal shareholders' previous announcement of initiating a process for assessing strategic alternatives for their Assemblin holdings.
- Items arising over the financial year comprise expenses in connection with debt facilities being expanded, external consultancy expenses and one-off repayments of previously paid pension premiums.

4. Acquisition of business

During the period January–September 2021, Assemblin completed the following acquisitions:

Acquired unit	Country	Type	Time	Percentage of votes	Employees	Estimated annual sales in SEKm
Åby Eltjänst AB	Sweden	Company	January	100%	34	50
EA Installationer AB	Sweden	Company	January	100%	43	49
TIS Tervell Installation och Service AB	Sweden	Company	January	100%	23	30
Vantec System AB	Sweden	Company	January	100%	16	50
NOR Klima T. Svendsen AS*	Norway	Company	January	100%	3	30
J.Wretvall Rörservice AB	Sweden	Company	April	100%	31	96
Hemsedal VVS AS	Norway	Company	April	100%	12	35
Electrotec Energy AB	Sweden	Company	June	100%	10	24
Hallingdal Värme & Sanitaer AS	Norway	Company	July	100%	24	45
Soumen Teollisuuskylmä Oy	Finland	Company	August	100%	25	90
Norrköpings Låsverkstad AB	Sweden	Company	September	100%	4	9
Senera Oy**	Finland	Company	September	100%	92	340
Fidelix Holding Oy***	Finland	Company	September	100%	330	547
Säkra Fastigheter i Sverige AB	Sweden	Company	September	100%	15	28
Roslagens Värmemontage AB	Sweden	Company	September	100%	48	85

*Undergoing change of name to Assemblin Ventilasjon AS

**Including subsidiaries Tom Allen Senera Oy, Maalämpöhuoltokeskus Oy and Suomen Lämpöpumppuverkkokauppa Oy

*** Including subsidiaries Säätilaitehuolto Oy, SLH-Kiinteistötekniikka Oy, EcoGuard AB, Fidelix Oy, Fidelix Sverige AB, Larmia Control AB and Zynergi AS, as well as the associated companies Lansens Systems AB (40%) and Realin Oy (14%)

On 10 September 2021, Assemblin closed the acquisition of 100 per cent of the shares in the Finnish installation and service company Senera Oy following approval by the Finnish Competition Authority. The acquisition includes the Tom Allen Senera brand. The Senera Group has annual sales of approximately SEK 340 million, 92 employees and has its headquarters in Vantaa. Senera will be consolidated as of 1 September 2021.

On 23 September 2021, Assemblin closed the acquisition of 100 per cent of the shares in the Finnish installation and service company Fidelix Holding Oy. To approve the deal, the Finnish competition authority demanded that part of the existing Finnish automation operations be divested, meaning that operations with 60 employees and about SEK 100 million in annual sales were sold to an external party. The capitalisation of the divestment has been reported in the business as an item affecting comparability. The acquisition includes the Fidelix, EcoGuard, Lansens System and Larmia brands. The Fidelix Group has annual sales of approximately SEK 547 million, 330 employees and has its headquarters in Vantaa. The Fidelix Group will be consolidated as of 30 September 2021.

Effects of acquisitions in 2021

In the period January to September, Assemblin completed 15 acquisitions. Acquisition analyses regarding the acquired companies are preliminary. The acquisitions are reported in aggregate form in the table below as they are not individually of such a size that separate reporting of each acquisition is justified.

The business combinations had the following effects on the Group's assets and liabilities:	Fair value reported in the Group, SEKm per Q3
Intangible assets	65
Other intangible assets	168
Property, plant and equipment	25
Right of use assets	43
Other non-current assets	143
Trade receivables	185
Contracts assets	54
Other current assets	277
Provisions	-15
Non-current liabilities	-349
Deferred tax on surplus values	-36
Trade payables	-79
Contract liabilities	-32
Current liabilities	-220
Net identifiable assets and liabilities	230
Group Goodwill	1 653
Consideration settled, cash	1 634
Consideration entered as liability*	249
Consideration	1 883
Purchase consideration paid	-1 640
Cash and cash equivalents acquired	107
Adjusted purchase prices attributable to previous years	-8
Acquisition expenses	-28
Translation differences	2
Net effect on cash and cash equivalents	-1 567

*SEK 238 million is contingent purchase consideration liabilities and SEK 11 million is fixed purchase consideration liabilities.

Additional purchase prices

Amounts in SEKm	30-sep-2021
Opening balance	155
Consideration settled, cash*	-16
Additional considerations**	257
Translation differences	2
Closing balance	398

*Pertains to Kalmar VVS & EL-montage AB, Industri och Värmemontage Werme AB, KP Svets och & Smide AB, Vantec System AB and Electrotec Energy AB

** Pertains to Vantec System AB, NOR Klima T. Svendsen AS, EA Installationer AB, Åby Eltjänst AB, TIS Tervell Installation och Service AB, J. Wretvall Rörservice AB, Hemsedal VVS AS, Electrotec Energy AB, Senera Oy, Hallingdal Varme & Sanitær AS, Säkra Fastigheter i Sverige AB, Suomen Teollisuuskylmä Oy, Norrköpings Låsverkstad AB, Roslagens Värmemontage AB and Fidelix Oy

Purchase consideration liabilities are recorded to the maximum amount payable per 30 September 2021.

5. Financial assets

Shareholdings in Elajo are reported at fair value. The shares are attributed to level 3 in the fair value hierarchy because they are not listed on a regulated market and no observable transactions have been made in the Company recently. As of 31 December 2020, fair value amounted to SEK 30 million and, at the end of the third quarter of 2021, fair value amounted to SEK 30 million (30).

Amounts entered as liabilities that may come to be paid out to previous owners (contingent purchase considerations) amount to SEK 398 million and are classified in accordance with level 3 in the fair value hierarchy. The Group's derivatives consist of currency interest rate swaps, whose fair value is determined by discounting the future cash flows attributable to the instruments. The amount entered as a liability amounts to SEK 121 million and is classified in accordance with level 2 in the fair value hierarchy. The additional issue of EUR 100 million in January 2021 has not been hedged. The fair values of the Group's long-term assets and liabilities do not differ significantly from the reported values.

6. Non-current liabilities

As of 30 September 2021, non-current liabilities included pension provisions of SEK 742 million (SEK 690 million in the corresponding quarter in 2020, and SEK 746 million as of 31 December 2020). The present value of the pension obligations is determined by an independent actuary applying a number of financial assumptions. Assumptions regarding inflation and future wage increases have increased since the beginning of the year, increasing the liability at the same time as the discount rate has been raised, which lowers it. The key assumptions for defined benefit obligations are:

	30-sep-2021	30-sep-2020	31-dec-2020
Discount rate	1,80%	1,30%	1,10%
Wage increase	2,40%	1,80%	2,00%
Inflation	1,90%	1,30%	1,50%

7. Events after the balance-sheet date

On 6 October, Grillby & F100 Rör AB was acquired, with 20 employees and annual sales of approximately SEK 46 million. In the end of October, the electrical company Eltex Sähkö ja Automaation Oy was acquired with annual sales of about SEK 20 million and 25 employees. At an Extraordinary General Meeting on 3 November, new Articles of Association were adopted that, among other things, changed the name of the Company to Assemblin Group AB.

Signature

Stockholm, 4 November, 2021

For the Board of Directors of Assemblin Financing AB (publ), undergoing change of name to Assemblin Group AB

Mats Johansson
President and CEO

For more information

For questions concerning this report, please contact CFO [Philip Carlsson](#) (tel: +46 10 475 39 50). For questions concerning operations in general, contact President and CEO [Mats Johansson](#) (tel: +46 10 475 39 60) or Head of Communications and Sustainability [Åsvor Brynne](#) (tel: +46 10 475 39 48).

More information is also available on our website: www.assemblin.com

Invitation to an investor presentation

On 4 November, at 10:00 CET, the company's President and CFO will present developments in the quarter in a webcast. To participate in the webcast, please register in advance using the following link:

<https://onlinexperiences.com/Launch/QReg/ShowUUID=3780733B-9C2E-4F45-9145-523B6D961A0A>

To listen to the presentation by telephone, dial +46 856642651 (Sweden), +44 3333000804 (UK) or any other international dial in numbers at https://events-ftp.arkadin.com/ev/docs/NE_W2_TF_Events_International_Access_List.pdf and use the PIN code **96489287#** (all participants).

The presentation material, and a recording of the webcast, will be published on the company's website www.assemblin.com under the "Investors" tab after the meeting.

Future reporting dates

Year-End Report	January–December 2021	23 February 2022
Q1 Interim Report	January–March 2022	4 May 2022
Q2 Interim Report	January–June 2021	14 July 2022
Q3 Interim Report	January–September 2021	3 November 2022



Translation from the Swedish original

Review report

To the Board of Directors of Assemblin Financing AB (publ) unä Assemblin Group AB
Corp. id. 559077-5952

Introduction

We have reviewed the condensed interim financial information (interim report) of Assemblin Financing AB (publ) unä Assemblin Group AB as of 30 September 2021 and the nine-month period then ended. The Board of Directors and the Managing Director are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

Scope of review

We conducted our review in accordance with International Standard on Review Engagements ISRE 2410 *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and other generally accepted auditing practices and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, for the Group in accordance with IAS 34 and the Annual Accounts Act, and for the Parent Company in accordance with the Annual Accounts Act.

Stockholm 4 November 2021

KPMG AB

Helena Arvidsson Älgne
Authorized Public Accountant

Definitions

Financial definitions

Adjusted EBITA Profit for the period before tax, net financial items, and amortisation and impairment of intangible assets, adjusted for items affecting comparability. Adjusted EBITA simplifies comparison over time.

Adjusted EBITDA EBITA before depreciation, amortisation and impairment, adjusted for items affecting comparability. Adjusted EBITDA simplifies comparison over time.

Adjusted EBITA margin, % Adjusted EBITA divided by net sales. Adjusted EBITA margin, % excludes the effect of items affecting comparability, simplifying comparisons over time.

Average number of employees (FTE) Calculated as the average number of employees over the year, taking the percentage of full-time employment into account. This indicates the personnel density in the operations.

Cash Conversion, % Free cash flow divided by adjusted EBITA. Cash conversion shows the proportion of profit converted into cash and cash equivalents.

Free cash flow Adjusted EBITDA with additions or deductions for changes in working capital adjusted for non-cash items with deductions for net investments in fixed assets, as well as net investments in leasing assets prior to the transition to IFRS16. Free cash flow is used to monitor the cash flow generated by the current operations before items affecting comparability.

Items affecting comparability Income or expenses that are separately disclosed due to their nature or amount. Primarily expenses for acquisitions and integration of acquisitions, as well as more comprehensive restructuring programmes and new establishments, as well as other irregular items. Accordingly, these items make comparison over time difficult.

Net sales/Sales Sales recorded in accordance with the Group's accounting policies as described in Assemblin's most recent Annual Report.

Net debt Interest-bearing liabilities, excluding pension liabilities, less cash and cash equivalents at the end of the period. This key performance indicator is a measure of the Group's total interest-bearing indebtedness.

Order intake The value of projects and service assignments received and changes to existing projects and service assignments in the period concerned. Order intake drives the change over time in the order backlog.

Order backlog Remaining production value in all assignments not completed at the end of the period. The order backlog is an indicator of the revenue remaining from orders that the Group has secured.

Working capital The sum of current assets, reduced by current tax assets and cash and cash equivalents less the sum of current liabilities, reduced by current provisions, current interest-bearing liabilities, current tax liability, accrued interest and unpaid purchase considerations in connection with acquisitions of subsidiaries. This key performance indicator shows the level of working capital in the operations.

EBITA Profit for the period before tax, net financial items, and amortisation and impairment of intangible fixed assets. EBITA is a key profit indicator used in monitoring the operations.

EBITA-margin EBITA divided by net sales. This shows the relative proportion between EBITA and net sales.

Operating profit (EBIT) Earnings before tax and net financial items. EBIT is a key profit indicator used in monitoring the operations.

EBITDA EBITA before depreciation and impairment of property, plant and equipment. EBITDA is a key profit indicator used in monitoring the operations.

Growth Change in net sales for the period in relation to net sales for the corresponding period in the preceding year. This reflects sales growth over time.

Growth via acquisitions, % The first 12 months' net sales from acquired units less the last 12 months from divested units divided by net sales for the corresponding period in the preceding year. This reflects the impact on net sales of the acquired or divested units.

Organic growth, % Growth excluding currency effects less acquired growth. This allows net sales to be compared over time.

Growth, currency effect, % Growth attributable to the currency effect of the translation of net sales in foreign operations. This reflects the translational impact of currency fluctuations on net sales.

Profit margin Profit for the period, divided by net sales for the period. Profit margin shows the comparability of the Group's profits over time.

Other definitions

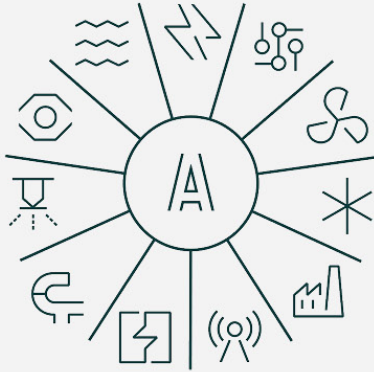
Installations/Installation assignments New construction and renovation of technical systems in buildings, facilities and infrastructure.

Service assignments Operation and maintenance assignments, including maintenance-related renovation of technical systems in buildings, facilities and infrastructure.

It's the inside that matters.

In every building, there are people living and working who depend on functioning air, water and energy every day, year-round. Our skilled and committed employees make this a reality. With full focus on the inside, we'll take your construction project all the way from start to finish.

A complete installation and service partner



Electrical, Heating and sanitation, Ventilation, Automation, Data and telecom, Security, Industrial pipes, District heating, Cooling, Sprinklers and Instrumentation.

Our common platform

Vision

Smart and sustainable installations.
By people, for people.

Mission

We use air, energy and water to make buildings work and make people feel comfortable.

Business concept

We design, install and maintain technical systems for buildings.

We act as a responsible and value-adding company in relation to all our stakeholders.

Assemblin as a supplier

Innovative and sustainable installations that make buildings work and people feel comfortable.

Assemblin as an employer

A developing and responsible employer who offers exciting assignments in a good, safe and non-discriminatory work environment.



Assemblin as a social player

We create prosperous citizens in buildings with good indoor climate and carry out our activities with care for the environment and the community around us.

Assemblin as an investment

A good return through stable economic development with controlled risk and a sound business ethics approach.



Our view of sustainability.

We try to take responsibility for the impact that our services and installations give rise to. Our objective is to run a profitable and sound business with respect for the world around us and manage our own and other's resources efficiently. Assemblin shall show great environmental consideration in all our activities.